



CONSOLIDATED FINANCIAL STATEMENTS AS OF 31
DECEMBER 2023

(COURTESY TRANSLATION FOR THE CONVENIENCE OF INTERNATIONAL READERS)

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CORPORATE DATA OF THE PARENT COMPANY**Registered office**

Next Geosolutions Europe SpA
Via Santa Brigida, 39
80133 – Naples (Italy)

Legal data

Tax Code and VAT number: 05414781210
E.A.I. registration number: NA – 752588
Authorised share capital: EUR 500,000
Subscribed and paid-up share capital: EUR 500,000

Website: <https://www.nextgeo.eu/>

COMPOSITION OF THE PARENT COMPANY'S CORPORATE BODIES AS OF 31 DECEMBER 2023

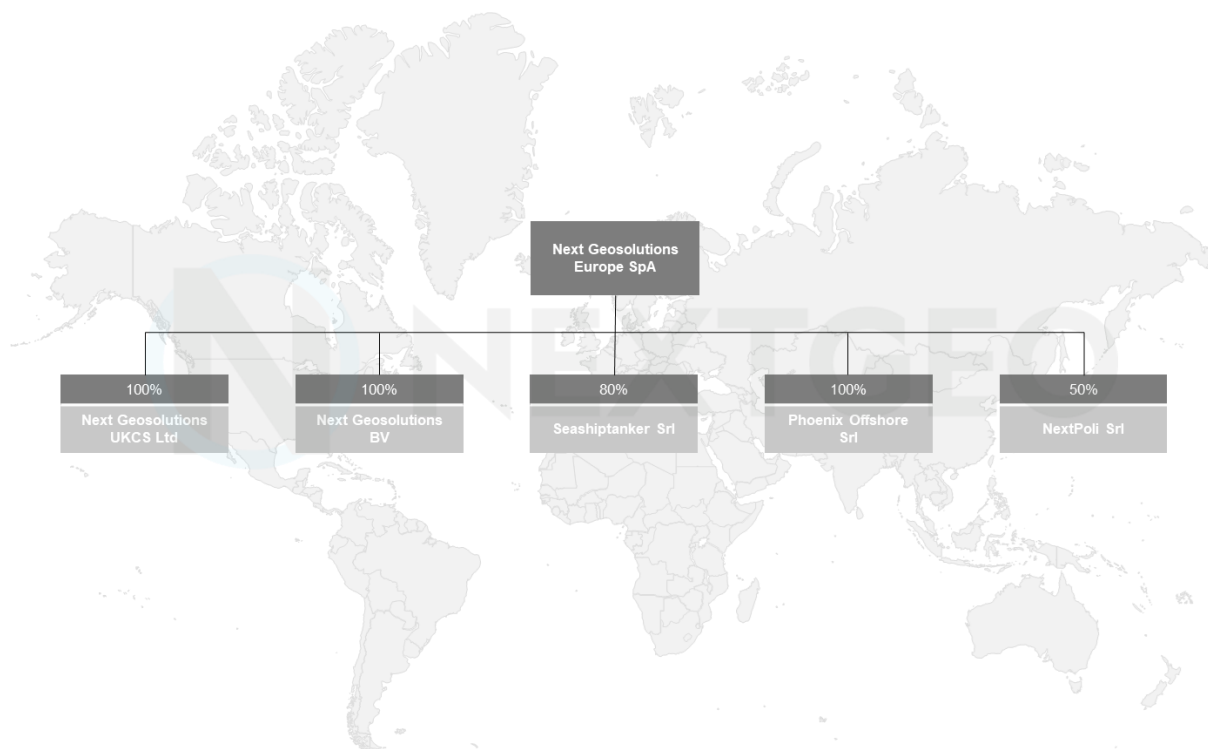
| | | |
|---|-------------------------------|---|
| Board of Directors ⁽¹⁾ | Giorgio Filippi | Chairman of the Board of Directors |
| | Giovanni Ranieri | Managing director |
| | Giuseppe Maffia | Managing director |
| Board of Statutory Auditors ⁽²⁾ | Maurizio Vetere | Chairman of the Board of Statutory Auditors |
| | Mazio Marzio | Standing Statutory Auditor |
| | Simone Andrea d'Aniello | Standing Statutory Auditor |
| | Mauro Secchi | Alternate Statutory Auditor |
| | Paola Vicuna | Alternate Statutory Auditor |
| Auditing Firm ⁽³⁾ | PricewaterhouseCoopers SpA | |

¹ Appointed by the Ordinary Shareholders' Meeting on 29 June 2021 (Managing Directors) and on 31 March 2022 (Chairman), it will remain in office until the approval of the financial statements for the year ending 31 December 2023.

² Appointed by the Ordinary Shareholders' Meeting on 28 April 2023, it will remain in office until the approval of the financial statements for the year ending 31 December 2025.

³ Appointed by the Ordinary Shareholders' Meeting on 28 April 2023, it will remain in office until the approval of the financial statements for the year ending 31 December 2025.

GROUP CORPORATE ORGANISATION CHART AS OF 31 DECEMBER 2023



GROUP COMPOSITION AS OF 31 DECEMBER 2023**Parent company**

| Company Name | Registered office |
|------------------------------|--------------------------|
| Next Geosolutions Europe SpA | Naples - Italy |

Subsidiaries

| Company Name | Registered office |
|----------------------------|----------------------------|
| Seashiptanker Srl | Naples - Italy |
| Phoenix Offshore Srl | Naples - Italy |
| Next Geosolutions Ukcs Ltd | London - United Kingdom |
| Next Geosolutions BV | Ijmuiden - The Netherlands |

Jointly controlled companies

| Company Name | Registered office |
|---------------------|--------------------------|
| NextPoli Srl | Naples - Italy |

Next Geosolutions Europe SpA

Parent company, with registered office in Naples (Italy), carries out geophysical and geotechnical analysis at sea.

Seashiptanker Srl

A company with registered office in Naples, Italy, 80% owned by the parent company Next Geosolutions Europe SpA and 20% owned by Marnavi SpA (parent company of Next Geosolutions Europe SpA), it performs owner-management activities of a naval vessel.

Phoenix Offshore Srl

A company with registered office in Naples (Italy), 100% owned by the parent company Next Geosolutions Europe SpA, it carries out activities pertaining to the technical management of the naval fleet.

Next Geosolutions Ukcs Ltd

A company with registered office in London (UK) and operational headquarters in Norwich (UK), 100% owned by the parent company Next Geosolutions Europe SpA, it carries out the same activities as the parent company (geophysical and geotechnical analysis at sea), mainly in the North Seas.

Next Geosolutions BV

A company with registered office in Ijmuiden (The Netherlands), 100% owned by the parent company Next Geosolutions Europe SpA, it carries out administrative management of orders with Dutch clients.

NextPoli Srl

A company with registered office in Naples jointly controlled by Next Geosolutions Europe SpA (50%) and Poliservizi Srl (50%), it performs nearshore geophysical and geotechnical analysis.

DIRECTORS' REPORT ON OPERATIONS

INFORMATION ON THE GROUP

Next Geosolutions Europe group (hereinafter also referred to as “NextGeo group” or the “Group”) is an international provider of marine geoscience and offshore construction support services, operating mainly in the energy sector, with a focus on renewable energy and sustainability in all its forms.

Founded at the end of 2014, NextGeo group carries out marine surveying (so-called survey) activities of a geophysical and geotechnical nature, as well as further offshore construction support activities (in the marine environment), both in the domestic and international markets, for companies operating in the submarine power cable (Interconnector), offshore renewable energy (offshore wind farms) and Oil&Gas sectors. The activities are carried out by NextGeo group both offshore (in deep sea, far from the coast) and nearshore (in shallow water, purely near the coast).



Today, NextGeo group is recognised as a leader in its field, able to provide high-quality, efficient and sustainable solutions covering the entire lifecycle of assets and projects implemented, from their initial conception to the design phase, through development and engineering, installation, inspection and maintenance, to decommissioning.

Part of Mamavi group, NextGeo group combines the knowledge, skills and resources of individuals with more than 30 years of experience in the marine and offshore industry with consolidated consultancy, engineering and operational capabilities, capable of delivering turnkey solutions, ready to meet the needs of its customers, while meeting all required quality standards.

With a fleet of state-of-the-art Dynamic Positioning (DP) class 1 and 2 vessels and a multinational mix of more than 300 professionals, NextGeo group offers a variety of services ranging from specialised consultancy to geophysical, geotechnical, environmental and marine archaeological surveys, potential Unexploded Ordnance (UXO) detection, removal and relocation, and support services for the implementation of offshore infrastructures (High-voltage direct current - HVDC) submarine cables, offshore wind farms, etc.).

OUR MISSION AND VALUES

Our mission is to provide our customers with all the data, information and support they need to realise their projects in full awareness, with the highest quality and in total safety, from conception to completion and beyond, until final decommissioning. Ultimately, we aim to make a specialised contribution to the implementation of key marine energy assets and infrastructures within our geographical area and professional capabilities.

Our dream is to see a world in which safe, efficient, affordable and sustainable energy supply is accessible in a fair and peaceful manner worldwide. Our visionary project is to become one of the largest and most excellent international group in the field of submarine geosciences, and to have a significant impact and role in realising this dream.



OUR HISTORY

Next Geo group was born in late 2014 from a joint venture between successful Italian entrepreneurs and a close-knit group of experienced executives. The shareholders are Marnavi Group, a major Italian shipowner operating globally in the offshore oil and gas industry, and the management team running the parent company Next Geosolutions Europe SpA.

From the outset, the operational headquarters of the parent company Next Geosolutions Europe SpA was located in Naples, where it is still located to this day. Over the years, the Group has expanded its activities through a process of internationalisation: in 2017, it entered the UK market by acquiring the UK company RSM Submarine Consulting, dedicated to personnel selection and subsequently converting it into a marine survey company with a consequent change of name to Next Geosolutions Ukcs Ltd, now operating from the Norwich office. Over the years, this company has maintained its initial characteristics, continued with the recruitment of specialised personnel and diversified its activities, integrating with the parent company Next Geosolutions Europe SpA and starting to carry out survey activities, mainly in the North Seas.

This international expansion was a turning point in the Group's history and strategy, as it has since become one of the fastest-growing international maritime survey contractors and offshore construction support service providers, occupying a leading position in the industry.

In order to secure new development opportunities, the management has over the years implemented an investment strategy aimed at strengthening the asset base. In September 2020, NextGeo group took on the guise of a shipping group by acquiring, through Seashiptanker Srl, the first ship of the fleet, now called NG Worker.



Subsequently, in 2020, the Group was awarded a major contract in the Netherlands for the execution of the Hollandse Kust West Alpha and Beta, Ijmuiden Ver Alpha, Beta and Gamma projects, with the Dutch state company Tennet Bv and, also in order to better cover the relevant market, decided to acquire a company located in that country, now called Next Geosolutions Bv, with its operational headquarters in Ijmuiden.

In recent years, the Group has continued its expansion with:

- recruiting specialised personnel in key business roles, strengthening the operational and commercial area;
- investing in ships, vessels and equipment to diversify the segments of operations within the relevant business;
- strengthening its position in the value chain through the establishment of the “NextPoli” joint venture and the purchase of a boat for nearshore activities, thus succeeding in internalising nearshore activities in the Mediterranean areas, which were previously outsourced.

Thanks to the expertise, experience and reputation of its team and the high quality and efficiency of its naval and technical resources, notwithstanding its relatively recent establishment, NextGeo group has been successfully involved in the realisation of most of the major energy infrastructure projects in the EMEA region.



THE MACROECONOMIC SCENARIO

The global economic recovery from the COVID-19 pandemic, the Russian invasion of Ukraine and the cost-of-living crisis is proving surprisingly resilient. Inflation has been falling faster than expected since the 2022 peak, with less impact on employment and activity than expected, thanks to favourable supply-side developments and the tightening of the central banks’ stance, which have kept inflation expectations anchored. At the same time,

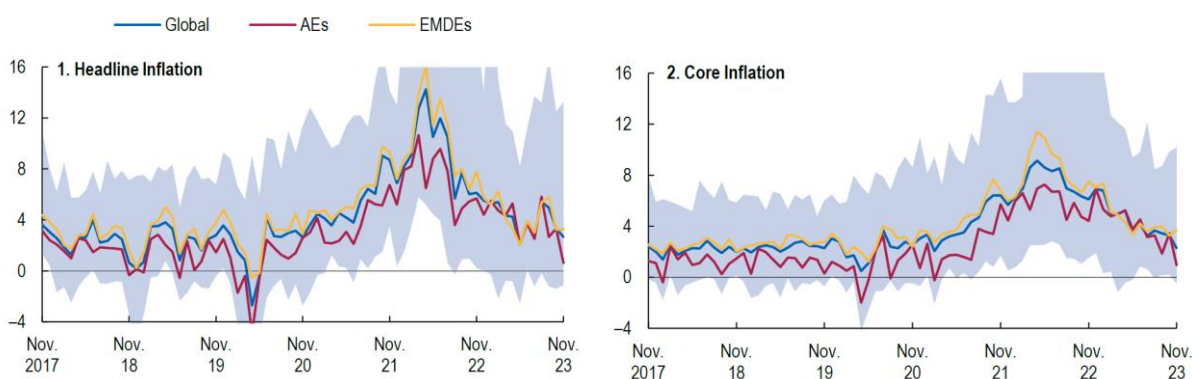
high interest rates to fight inflation and the withdrawal of fiscal support due to high debt are expected to weigh on growth in 2024.

Resilient growth in major economies

Economic growth is estimated to be stronger than expected in the second half of 2023 in the US and several large emerging and developing economies. In many cases, public and private spending has contributed to the recovery, with real disposable income rising to support consumption in a still tight, albeit loosening, labour market, and with households tapping into savings accumulated during the pandemic. Supply-side expansion has also taken hold, with large-scale increases in labour force participation, the resolution of pandemic-era supply chain problems, and reductions in delivery times. This momentum was not felt everywhere, with growth particularly subdued in the euro area, reflecting weak consumer sentiment, the lingering effects of high energy prices and weakness in the interest rate-sensitive manufacturing sector and business investment. Low-income economies continue to suffer large output losses compared to their pre-pandemic paths (2017-19) due to high financing costs.

Inflation falls faster than expected

In a context of favourable global supply developments, inflation fell faster than expected, with recent monthly readings close to the pre-pandemic average for both headline and underlying (core) inflation. Overall global inflation in Q4 2023 is estimated to have been about 0.3 percentage points lower than the WEO's October 2023 forecast on a seasonally adjusted quarterly basis. The decline in inflation reflects the fading of relative price shocks, especially energy shocks, and their subsequent transition to core inflation. The decline also reflects the easing of labour market tensions, with a decrease in job vacancies, a modest increase in unemployment and an increased labour supply, in some cases associated with a strong inflow of immigrants. Wage growth remained generally moderate and there were no wage-price spirals, where prices and wages accelerate together. Short-term inflation expectations declined in the major economies, while long-term inflation expectations remained anchored.



High financing costs cool demand

In order to reduce inflation, the major central banks raised interest rates to restrictive levels in 2023, resulting in high mortgage costs, difficulties for companies to refinance their debt, a more limited availability of credit and a weakening of business and residential investment. Commercial real estate was particularly under pressure, with rising financing costs exacerbating post-pandemic structural changes. However, as inflation eased, market expectations of future interest rate cuts contributed to lower long-term interest rates and higher stock markets. However, long-term financing costs remain high in both advanced and emerging and developing economies, partly because public debt is rising. Moreover, central bank decisions on interest rates are becoming increasingly asynchronous. In some countries with falling inflation - including Brazil and Chile, where the central banks tightened policies earlier than in other countries - interest rates have been falling since the second half of 2023. In China, where inflation has been close to zero, the central bank has eased monetary policy. The Bank of Japan kept short-term interest rates close to zero.

Fiscal policy amplifies economic divergences

Governments of advanced economies loosened fiscal policy in 2023. The US, where GDP was already past its pre-pandemic path, loosened fiscal policy more than the Eurozone and other economies where the recovery was incomplete. In emerging and developing economies, where output fell even further below the pre-pandemic trend on average, the fiscal stance is estimated to have been neutral. Brazil and Russia, where fiscal policy was eased in 2023, are the exceptions. In low-income countries, the liquidity crunch and the high cost of interest payments, averaging 13% of general government revenues, about twice as much as 15 years ago, have prevented the necessary investments, hindering the recovery of the large production losses compared to the pre-pandemic trend. In 2024, fiscal policy is expected to be tightened in several advanced, emerging and developing economies in order to rebuild fiscal room for manoeuvre and curb the growth path of debt, and this change is expected to slow growth in the short term.

The forecast. Growth prospects: resilient but slow

Global growth, estimated at 3.1% in 2023, is expected to remain at 3.1% in 2024 before increasing slightly to 3.2% in 2025. Compared to the World Economic Outlook (WEO) in October 2023, the forecast for 2024 is about 0.2 percentage points higher, due to improvements in China, the United States and the large emerging and developing economies. However, the projection for global growth in 2024 and 2025 is below the historical annual average (2000-19) of 3.8%, due to restrictive monetary policies and the withdrawal of fiscal support, as well as low underlying productivity growth. Advanced economies are expected to see growth decline slightly in 2024 before picking up in 2025, with a recovery in the Eurozone from low growth in 2023 and moderate growth in the US. Emerging and developing economies are expected to show stable growth in 2024 and 2025, with regional differences.

World trade is expected to grow at 3.3% in 2024 and 3.6% in 2025, below the historical average growth rate of 4.9%. Increased trade distortions and geo-economic fragmentation are expected to continue to weigh on the level of global trade. According to Global Trade Alert data, countries imposed about 3,200 new trade restrictions in 2022 and about 3,000 in 2023, up from about 1,100 in 2019.

These forecasts are based on the assumption that fuel and non-fuel commodity prices will decline in 2024 and 2025 and that interest rates will fall in major economies. Average annual oil prices are expected to fall by about 2.3% in 2024, while non-fuel commodity prices are expected to fall by 0.9%. According to International Monetary Fund (IMF) staff projections, the policy rates of the Federal Reserve, of the European Central Bank, and of the Bank of England are expected to remain at current levels until the second half of 2024, and then gradually decline as inflation approaches targets. The Bank of Japan is expected to maintain an overall accommodative stance.

For advanced economies, growth is expected to decline slightly from 1.6% in 2023 to 1.5% in 2024, before recovering to 1.8% in 2025. An upward revision of 0.1 percentage points for 2024 reflects stronger-than-expected US growth, partly offset by weaker-than-expected growth in the euro area.

In emerging markets and developing economies, growth is expected to remain at 4.1% in 2024 and rise to 4.2% in 2025. An upward revision of 0.1 percentage points for 2024 compared to October 2023 reflects updates for several regions.

THE REFERENCE MARKET

Historically, the business sectors in which the Group operates are: that of submarine electrical cable connections (known as “Interconnectors”), offshore renewable energies (where wind power production predominates, with the so-called “Offshore Wind Farms”) and the traditional offshore Oil & Gas market.

The increased focus on a global scale on greater infrastructural security and efficiency regarding the supply and movement of electricity between countries has long been making the interconnector sector a strong focus of international governmental policies, attracting numerous investments. In fact, many governments are implementing strategies to increase their energy supply capacity and to ensure greater resilience and quality of their electricity system, while also trying to overcome congestion in the latter by further strengthening interconnections with foreign countries. The massive development envisaged for this type of submarine cable will also serve to supplement electricity production from renewable sources at sea, making it possible to manage and transport this green energy, which, given the massive growth rate at which it is moving, will increasingly require high-performance infrastructures capable of transporting ever greater quantities of electricity, ensuring its proper input and circulation on the most important national and international electricity grids.

In fact, at the same time as the development of the strategic interconnector sector mentioned above, driven by international interest, the offshore renewable energy sector has also been the subject of numerous global development plans, which have contributed to increased attention, interest and investment over the years.

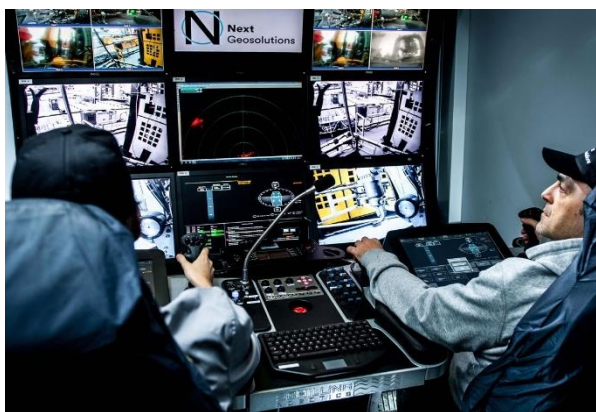
The offshore renewable energy sector is a relatively recent segment (although the world's first installed offshore wind farm, in Europe, saw the light of day back in 1991), which has achieved a significant position within the offshore energy production macro-market in recent years.

The focus on the reduction of CO₂ emissions, the increased protection of the environment and the search for ever greener sources of energy generation are elements that have long been on the agendas of the major international lawmakers, who have set massive incentives and development plans based precisely on increasing energy generation from renewable sources.

Within this sector, which covers a broad spectrum of different technologies, the one that holds almost all of the market is electricity generation using wind turbines installed at sea, known as Offshore Wind Farms, which sees Europe not only as the historic "first mover" in their development, but also as one of the world's leading strategic hubs for the generation of electricity from this type of installation.

The main characteristic of offshore wind farms lies in the fact that, since they can be installed offshore, they are exposed to much stronger and more constant wind currents than those found on land, they allow the installation of significantly larger wind turbines than those that can potentially be installed on land (known as onshore wind farms) and are therefore able to ensure greater energy generation than the latter.

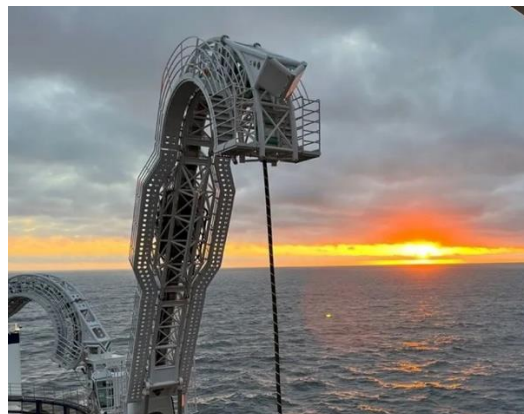
Offshore wind farms can be installed either through the well-established fixed technology, i.e. by driving the foundations into the seabed, generally reaching depths of between 30 and 50 metres, or through the more recent floating technology, currently under development, which involves an installation based not on driving the turbine foundations into the seabed, but on the installation of anchors on the seabed, to which cables are then attached, connected to the floating platform on which the wind turbine structure is placed. This innovative technology, which is involving all the most important stakeholders in the sector, can represent a real boost for electricity generation from renewable sources, opening up new market scenarios in which offshore wind farms can be installed in much more remote and deep sea areas, offering the possibility of exploiting new, and huge, marine areas unreachable with fixed technology.



In addition to those already mentioned, the offshore oil & gas market represents a “milestone” in the industry, as it is the segment in which offshore activities have historically been developed. The high environmental impact that gravitates around this sector has made it a particular focus of attention for the most important global Entities in recent years. In spite of this, the Oil & Gas industry, which is divided into numerous and articulated sectors (ranging from exploration for oil fields to the installation of submarine pipelines), is still present in the offshore segment, maintaining its relevance and share. Therefore, after several years of stagnation, also due to significant macroeconomic situations, this sector continues to see investment and widespread interest. The presence of Oil & Gas in the offshore sector, therefore, does not appear to be diminishing, but rather is being joined by existing forms of energy generation from renewable sources.

Below is an overview, also in figures, of the above-mentioned sectors.

The European interconnector market is expected to reach almost EUR 43 billion by 2033 (estimating the Engineering, Procurement, Construction & Installation value), with 45,000 km of cables being laid (source: 4COffshore) and with an expected CAGR between 2023 and 2028 of 30%. Areas particularly affected by the installation of these cables are the whole of Northern Europe and the Mediterranean, a strategic hub for cable installations.



In this segment, the Group is an important international contractor, thanks to the established relationships it has developed with industry leaders Prysmian and Nexans and major European national grid operators, such as Terna and Tennet. NextGeo group contributed with its services to the installation of many of the most important submarine electrical interconnection infrastructures in Europe during 2023, such as: Tyrrhenian Link (Campania-Sicily-Sardinia), Eastern Link (Scotland-England), Celtic Interconnector (France-Ireland), along with numerous other relevant projects.

In this sector, the Group carries out different survey activities (geophysical, geotechnical, unexploded ordnance - UXO, environmental, etc.), preliminary to the installation of the cable, which can be performed nearshore (in shallow waters, near the coast), offshore (in the open sea, far from the coast) and sometimes, for some activities,

also onshore (on land), in order to provide the data necessary for the development of the entire submarine cable project (and/or route).

Concerning the offshore renewable energy market, the value of the European Capex foreseen for the development of “Offshore Wind Farms” is estimated at around EUR 165 billion, with the UK, Germany and the Netherlands as the main European markets.

Also of interest within this macro-market is the segment of submarine cables for renewable energies, which serve to connect offshore wind farms with the mainland, allowing the energy generated to be fed into the grid. The European submarine power cable market for renewable energy is estimated to reach EUR 24 billion (installation) by 2033, with an expected CAGR of 32% for the period 2023-2028.

In particular, in 2023 the Company worked on several projects (mainly in the North Sea, the Baltic Sea and the East Atlantic Ocean and, more recently, also in the Mediterranean), such as “Hollandse Kust West Alpha and Beta, Ijmuiden Ver Alpha, Beta and Gamma” with the Dutch state company Tennet, as well as contributing to the development of offshore wind farms in the North Sea on behalf of “Vattenfall” (projects in German, Swedish and British waters). Conversely, in the Mediterranean Sea, the company carried out various activities for market players Copenhagen Offshore Partners (COP), 7 Seas Med and Ichnusa Wind Power.

SIGNIFICANT EVENTS DURING THE FINANCIAL YEAR

Characterising events that occurred during the year were:

- The start of a major project in the offshore wind farm sector in the North Seas with the entry of a new and important market player, namely Vattenfall, into the customer portfolio, which consolidated and strengthened the Group's position in the offshore wind farm sector.
- The GreatSea Interconnector order, for the construction of the high-voltage direct current (HDVC) electrical interconnector linking Greece and Cyprus via one of the longest and deepest submarine cables in the world, was awarded in one of the most important EMEA interconnections.

Other significant events are the major investments made during the year, such as:

- The completion of work on the reconversion of a vessel purchased in 2022, with the implementation of a drilling system, which made it possible to reclassify it as an offshore drilling vessel, used from December 2023 in the Italian floating offshore wind farm projects, named Hannibal and Scipio, involving Copenhagen Offshore Partners (COP), Eni Plenitude and CDP. In conjunction with the above-mentioned naval investment, new geotechnical personnel were added to the Group's staff for the (technical, operational, etc.) management of the geotechnical drilling.
- The completion of a sophisticated Fast Remotely Operated Vehicles (Fast ROV) geophysical survey system, which can carry out survey activities more than twice as fast as the systems already in the Group's possession, thus enabling both time and cost reductions in the activities carried out in projects in which the Group is involved.
- Completion of work on an autonomous navigation system on the NG Coastal nearshore vessel.

The year's positive performance stems both from the consolidation of activities initiated in previous years and from the significant events, mentioned above, that specifically characterised the financial year 2023.

SUMMARY DATA AS OF 31 DECEMBER 2023

The following tables show: (i) the reclassified income statement as of 31 December 2023, compared to the previous year, (ii) the reclassified balance sheet by sources and uses as of 31 December 2023, compared to the previous year, (iii) cash flows from operating, investing and financing activities as of 31 December 2023, and (iv) capital expenditures as of 31 December 2023, compared to the same data for the previous year.

Reclassified income statement

| <i>Values in Euro units</i> | 2023 | % | 2022 | % | Change | Ch.% |
|---|--------------------|-------------|-------------------|-------------|-------------------|-------------|
| Revenues from sales and services | 79,945,253 | 54% | 52,616,554 | 78% | 27,328,699 | 52% |
| In-house production | 64,039,303 | 43% | 12,739,901 | 19% | 51,299,402 | 403% |
| Other revenues and income | 4,610,890 | 3% | 1,868,243 | 3% | 2,742,647 | 147% |
| Value of production | 148,595,446 | 100% | 67,224,698 | 100% | 81,370,748 | 121% |
| External operating costs | 96,287,512 | 65% | 47,703,070 | 71% | 48,584,442 | 102% |
| Costs for personnel | 11,645,848 | 8% | 8,620,561 | 13% | 3,025,287 | 35% |
| Sundry operating charges | 167,961 | 0% | 262,764 | 0% | (94,803) | -36% |
| Production costs | 108,101,321 | 73% | 56,586,395 | 84% | 51,514,926 | 91% |
| EBITDA | 40,494,125 | 27% | 10,638,303 | 16% | 29,855,822 | 281% |
| Depreciation, Amortisation and Provisions | 5,149,654 | 3% | 2,261,260 | 3% | 2,888,394 | 128% |
| EBIT | 35,344,471 | 24% | 8,377,043 | 12% | 26,967,428 | 322% |
| Net financial expenses | 1,711,411 | 1% | 641,488 | 1% | 1,069,923 | 167% |
| Exchange gains (losses) | (145,426) | 0% | (298,717) | 0% | 153,291 | -51% |
| Value adjustments to financial assets | - | 0% | - | 0% | - | N/A |
| Net financial result | (1,856,837) | -1% | (940,205) | -1% | (916,632) | 97% |
| Result before taxes | 33,487,634 | 23% | 7,436,838 | 11% | 26,050,796 | 350% |
| Taxes | 4,294,847 | 3% | 49,456 | 0% | 4,245,391 | 8,584% |
| Net result | 29,192,787 | 20% | 7,387,382 | 11% | 21,805,405 | 295% |

The Group achieved a significant increase in production value in the financial year 2023, which more than doubled compared to the previous year. This significant increase (+121%) is the direct result of the effective commercial and business strategies implemented by the Group, which not only enabled the value of production to grow, but also made it possible to obtain larger orders. In 2023 the Group worked on several projects (mainly in the North Sea, the Baltic Sea and the East Atlantic Ocean and, more recently, also in the Mediterranean), such as “Hollandse Kust West Alpha and Beta, Ijmuiden Ver Alpha, Beta and Gamma” with the Dutch state company Tennet, as well as contributing to the development of wind farms in the North Sea on behalf of “Vattenfall” (projects in German, Swedish and British waters). In the Mediterranean Sea, it took part in several projects with market players Copenhagen Offshore Partners (COP), 7 Seas Med and Ichnusa Wind Power. In the Interconnector market, the Company contributed with its services to the installation of many of the most important submarine electrical interconnection infrastructures in Europe during the year, such as: the Tyrrhenian Link (Campania-Sicily-Sardinia), which, with a total length of about 970 kilometres and a capacity of 1000 MV, is an infrastructure of international significance; the Eastern Link (Scotland-England), the Celtic Interconnector (France-Ireland), along with numerous other projects.

The income statement figures show, in addition to growth in the value of production, also a less than proportional growth in the cost of production, whose incidence on the value of production drops from 84% in 2022 to 73% in 2023.

The significant investments completed during the year both in terms of vessels and related equipment and in terms of human capital (through the internalisation of certain professional roles) led to a considerable improvement in

operating efficiency (particularly with reference to the time taken to complete certain activities) and in the quality of services offered. The management of larger unit size orders has also allowed the realisation of important economies of scale.

The combined effect of the aforementioned phenomena (+121% in terms of the increase in production value and -11% in terms of the incidence of production costs) led to a significant improvement in EBITDA, which amounted to EUR 40,494,125 (almost quadrupled compared to the previous year), and in the EBITDA margin, which rose from 16% in the previous year to 27%.

The figures in the table above also show a significant increase in depreciation, amortisation and provisions, which more than doubled compared to the previous year, in light of the investments in vessels and equipment made during the year.

Despite the increase in depreciation and amortisation, EBIT was extremely positive at EUR 35,344,471 (more than quadrupled compared to the previous year), and the EBIT margin rose from 12% in the previous year to 24%.

Financial operations show an increase in net financial expenses, which, even considering the significant improvement in the Group's net financial debt, is mainly the result of the increases in interest rates due to central banks' manoeuvres aimed at containing inflationary pressures.

Despite the increase in net financial expenses, the pre-tax result rose from 11% of the previous year to 23%, while net profit amounted to EUR 29,192,787 and was equal to 20% of the value of production.

Reclassified Balance Sheet

| <i>Values in Euro units</i> | 2023 | % | 2022 | % | Change | Ch.% |
|--|-------------------|------------|-------------------|------------|-------------------|-------------|
| Inventories | 123,932,543 | 83% | 60,392,343 | 90% | 63,540,200 | 105% |
| Advances | 116,601,712 | 78% | 51,413,963 | 76% | 65,187,749 | 127% |
| Trade receivables | 39,564,807 | 27% | 19,861,825 | 30% | 19,702,982 | 99% |
| Trade payables | 29,176,486 | 20% | 17,666,433 | 26% | 11,510,053 | 65% |
| Trade working capital | 17,719,152 | 12% | 11,173,772 | 17% | 6,545,380 | 59% |
| Other current assets | 8,476,197 | 6% | 5,995,702 | 9% | 2,480,495 | 41% |
| Other current liabilities | 6,471,800 | 4% | 2,299,751 | 3% | 4,172,049 | 181% |
| Net working capital (NWC) | 19,723,549 | 13% | 14,869,723 | 22% | 4,853,826 | 33% |
| Fixed assets | 42,367,888 | 29% | 25,867,237 | 38% | 16,500,651 | 64% |
| Other non-current assets (liabilities) | (3,155,657) | -2% | (1,537,631) | -2% | (1,618,026) | 105% |
| Net invested capital (NIC) | 58,935,780 | 40% | 39,199,329 | 58% | 19,736,451 | 50% |
| Net financial debt | 9,706,389 | 7% | 19,168,366 | 29% | (9,461,977) | -49% |
| Shareholders' equity | 49,229,391 | 33% | 20,030,963 | 30% | 29,198,428 | 146% |
| Sources of financing | 58,935,780 | 40% | 39,199,329 | 58% | 19,736,451 | 50% |

The reclassified balance sheet shows the balance of the equity/financial structure, also in the context of the significant growth realised during the year. The rate of inventories on the value of production decreased from 90% in 2022 to 83% in 2023. The Days Outstanding Inventories (*DOI*) decreased from 323 days as of 31 December 2022 to 300 days as of 31 December 2023.

Trade receivables increased less than proportionally with respect to the value of production (+99 % vs. + 121 %) and the average days to collection of trade receivables (Days Outstanding Sales - DOS) rose from 106 days as of 31 December 2022 to 96 days as of 31 December 2023.

Payments on account increased substantially due to the increase in the value of production and contract work in progress, while trade payables decreased from 26% as of 31 December 2022 to 20% as of 31 December 2023. The Days Outstanding Payables (DOP) decreased from 112 days as of 31 December 2022 to 97 days as of 31 December 2023.

The balance between other current assets and other current liabilities decreased, mainly due to the higher proportion of other current assets in the value of production compared to the previous year (6% in 2023 vs. 9% in 2022). Other current liabilities were in line with the previous year, in terms of incidence on production value.

The ratio of net working capital to the value of production is reduced from 22% as of 31 December 2022 to 13% as of 31 December 2023, producing positive effects on the cash flows of operating activities and generating significant resources available for investment activities and financial management.

Fixed assets, due to the completion of major investments in vessels and related equipment, increased significantly, although their share of the value of production decreased compared to the previous year. In any case, the level of investments made is considered more than adequate to ensure competitiveness and future growth.

Net financial debt, as a result of the strong economic performance achieved and the careful management of working capital, benefits from cash flows from operations and is reduced despite the considerable level of investments made.

Financial flows

| <i>Values in Euro units</i> | 2023 | % | 2022 | % | Change | Ch.% |
|---|--------------|------|--------------|------|-------------|-------|
| Financial flows arising from operating activity | 30,026,037 | 20% | 13,163,909 | 20% | 16,862,128 | 128% |
| Financial flows arising from investing activity | (20,533,617) | -14% | (13,882,462) | -21% | (6,651,155) | 48% |
| Financial flows arising from financing activity | (1,979,921) | -1% | 3,682,208 | 5% | (5,662,129) | -154% |

As mentioned above, cash flow from operations benefited from the brilliant economic performance achieved and the careful management of working capital and amounted to EUR 30,026,037. The cash flow from operations as a percentage of the value of production is substantially in line with the previous year (20%).

The cash flow from investing activities, as a result of the completion of major investments in vessels and related equipment, absorbed financial resources of EUR 20,533,617 in the financial year 2023. However, the impact of the cash flow absorbed by investment activities on the value of production decreased due to the considerable level of the value of production. The level of investments made is, in any case, absolutely adequate to ensure the competitiveness and realisation of the Group's future development plans.

Financial operations absorbed cash and cash equivalents in the amount of EUR 1,979,921 despite the receipt of new loans in the nominal amount of EUR 5,750,000 and the major investments completed in the financial year 2023, contributing to the reduction of net financial debt.

Investments

| <i>Values in Euro units</i> | 2023 | % | 2022 | % | Change | Ch.% |
|-----------------------------|-------------------|------------|-------------------|------------|------------------|------------|
| Intangible fixed assets | 1,698,794 | 1% | 396,853 | 1% | 1,301,941 | 328% |
| Tangible fixed assets | 18,856,812 | 13% | 13,462,699 | 20% | 5,394,113 | 40% |
| Financial fixed assets | 23,108 | 0% | 25,198 | 0% | (2,090) | -8% |
| Total investments | 20,578,714 | 14% | 13,884,750 | 21% | 6,693,964 | 48% |

Investments realised in 2023 totalled EUR 20,578,714, an increase of EUR 6,693,964 compared to the previous year, in which it represented a significant share of the value of production (21%). The significant investments made in the financial years 2022 and 2023 testify to the Group's commitment to the realisation of future development plans. In 2023, capital expenditure on property, plant and equipment mainly related to the completion of work on the conversion of the NG Driller vessel purchased in 2022 into a drilling vessel, the purchase of the sophisticated Fast ROV geophysical survey system, and the completion of work on the construction of an automation system on the NG Coastal nearshore vessel. Investments in intangible assets mainly consist of improvements to chartered vessels.

NET FINANCIAL DEBT

Details of the Net Financial Debt as of 31 December 2023, compared to the previous year, are shown below.

| <i>Values in Euro units</i> | 2023 | % | 2022 | % | Change | Ch.% |
|--|--------------------|------------|-------------------|------------|--------------------|--------------|
| Cash and cash equivalents | (17,774,724) | -12% | (10,248,608) | -15% | (7,526,116) | 73% |
| Financial assets not constituting fixed assets | - | 0% | - | 0% | - | N/A |
| Current financial receivables | (14,527) | 0% | - | 0% | (14,527) | N/A |
| Current financial payables | 10,877,167 | 7% | 12,776,127 | 19% | (1,898,960) | -15% |
| Net current financial debt | (6,912,084) | -5% | 2,527,519 | 4% | (9,439,603) | -373% |
| Non-current financial receivables | (179,800) | 0% | (217,316) | 0% | 37,516 | -17% |
| Non-current financial payables | 16,798,273 | 11% | 16,858,163 | 25% | (59,890) | 0% |
| Net non-current financial debt | 16,618,473 | 11% | 16,640,847 | 25% | (22,374) | 0% |
| Net financial debt | 9,706,389 | 7% | 19,168,366 | 29% | (9,461,977) | -49% |

Net financial debt in the year 2023 decreased by EUR 9,461,977, from EUR 19,168,366 as of 31 December 2022 to EUR 9,706,389 as of 31 December 2023 (-49%). This result was possible thanks to the significant cash flow generated by operating activities, and the level of financial debt appears absolutely sustainable considering the volumes and performance achieved during the year and expected in the future.

Current financial payables decreased by EUR 1,898,960, while non-current financial payables decreased by EUR 59,890, despite the new loans of EUR 5,750,000 entered into during the year 2023.

ECONOMIC, ASSET AND FINANCIAL INDICATORS

The following tables present the economic, equity and financial performance indicators deemed useful for a better understanding of the Group's situation and of the performance and results of its operations.

Economic indicators

| <i>Values in Euro units</i> | 2023 | 2022 | Change | Ch.% |
|-----------------------------|------------|------------|------------|------|
| EBITDA | 40,494,125 | 10,638,303 | 29,855,822 | 281% |
| EBIT | 35,344,471 | 8,377,043 | 26,967,428 | 322% |

| | | | | |
|----------------------------|------------|-----------|------------|------|
| Net result | 29,192,787 | 7,387,382 | 21,805,405 | 295% |
| EBITDA margin | 27% | 16% | 11% | 72% |
| Return on sales (ROS) | 24% | 12% | 11% | 91% |
| Return on investment (ROI) | 60% | 21% | 39% | 181% |
| Return on assets (ROA) | 15% | 7% | 8% | 124% |
| Return on equity (ROE) | 59% | 37% | 22% | 61% |

Asset and financial indicators

Values in Euro units

| | 2023 | 2022 | Change | Ch.% |
|--|------------|-------------|-------------|-------|
| Net financial debt (NFD) | 9,706,389 | 19,168,366 | (9,461,977) | -49% |
| Shareholders' equity | 49,229,391 | 20,030,963 | 29,198,428 | 146% |
| Current assets - current liabilities | 26,635,633 | 12,342,204 | 14,293,429 | 116% |
| Cash ratio | 1.16 | 1.15 | 0.02 | 1% |
| Fixed asset to equity capital margin | 5,601,340 | (7,599,824) | 13,201,164 | -174% |
| Long-term solvency ratio | 1.13 | 0.72 | 0.40 | 56% |
| Fixed asset to equity capital and medium/long-term debt margin | 26,635,633 | 12,342,204 | 14,293,429 | 116% |
| (Equity + long term liabilities) - fixed assets | 1.61 | 1.45 | 0.16 | 11% |
| Financial dependence ratio | 0.79 | 0.84 | (0.05) | -6% |
| Financial independence ratio | 0.21 | 0.16 | 0.05 | 31% |
| Days Outstanding Sales (DOS) | 96 | 106 | (11) | -10% |
| Days Outstanding Payables (DOP) | 97 | 112 | (15) | -14% |
| Days Outstanding Inventories (DOI) | 300 | 323 | (23) | -7% |
| NFD/Shareholders' equity | 0.20 | 0.96 | (0.76) | -79% |
| Net financial expenses / NFD | 0.03 | 0.03 | 0.00 | 9% |
| NFD / EBITDA | 0.24 | 1.80 | (1.56) | -87% |

DETAILS OF ALTERNATIVE PERFORMANCE INDICATORS

In order to provide a better analysis of the results of operations, the Group has used some alternative performance indicators that are not identified as accounting measures under the national accounting standards dictated by the Italian Accounting Body - Organismo Italiano di Contabilità (OIC).

Below is a definition of the alternative performance indicators used in this report:

- **In-house production:** represents the sum of items “A2. Changes in inventories of work in progress, semi-finished and finished products”, “A3. Changes in contract work in progress” and “A4. Increases in fixed assets for in-house work” in the income statement.
- **External operating costs:** represents the sum of items “B6. Costs for raw, ancillary, consumable materials and goods”, “B7. Costs for services”, “B8. Costs for leased goods” and “B11. Changes in inventories of raw, ancillary, consumable materials and goods” of the income statement.
- **Gross operating margin (EBITDA):** represents the operating result (EBIT) after depreciation, amortisation and provisions.
- **Depreciation, amortisation and provisions:** represents the sum of items “B10. Amortisation, depreciation and write-downs”, “B12. Provisions for risks” and “B13. Other provisions” of the income statement.

- Net financial expenses: represents the difference between items “C17. Interest and other financial charges” and “C16. Other financial income” of the income statement.
 - Trade receivables: represents the sum of trade receivables recorded under items “CII1. Receivables from customers”, “CII2. Receivables from subsidiaries”, “CII3. Receivables from associates”, “CII4. Receivables from parent companies” and “CII5. Receivables from undertakings controlled by the parent companies”.
 - Trade payables: represents the sum of trade payables entered under items “D7. Payables to suppliers”, “D9. Payables to subsidiaries”, “D10. Payables to associates”, “D11. Payables to parent companies” and “D11-bis. Payables to undertakings controlled by the parent companies”.
 - Trade working capital: represents the sum of inventories and trade receivables, less advances and trade payables.
 - Other current assets: represents the sum of receivables due within the next financial year other than those falling under “Trade receivables” and short-term accruals and deferrals
 - Other current liabilities: represents the sum of payables due within one year other than those falling under “Trade payables” and short-term accruals and deferrals.
 - Net working capital (NWC): represents the sum of trade working capital and other current assets less other current liabilities.
 - Fixed assets: represents the sum of intangible, tangible and financial fixed assets (excluding financial receivables recorded as fixed assets).
 - Other non-current assets/(liabilities): represents the sum of trade receivables due beyond one year, deferred tax assets and medium/long-term accrued income and prepaid expenses, net of the sum of provisions for risks and charges (including deferred tax liabilities), employee severance indemnities, medium/long-term trade payables, and medium/long-term accrued expenses and deferred income.
 - Net capital invested (NCI): represents the sum of net working capital (NWC), fixed assets and other medium/long-term non-current assets/(liabilities).
 - Net financial debt (NFD): represents the sum of amounts due to banks and other lenders, less the sum of financial receivables, financial assets not constituting fixed assets and cash and cash equivalents.
 - Sources of financing: represents the sum of net financial debt (NFD) and shareholders’ equity.
 - Current financial receivables: represents the sum of financial receivables due within one year classified under item “BIII2. Financial Fixed Assets - Receivables” of the Balance Sheet.
 - Current financial payables: represents the sum of amounts due to banks and other lenders due within one year.
 - Non-current financial receivables: represents the sum of financial receivables due beyond one year classified under item “BIII2. Financial Fixed Assets - Receivables” of the Balance Sheet.
 - Non-current financial payables: represents the sum of amounts due to banks and other lenders due after one year.
 - Return on sales (ROS): represents the ratio of the operating result (EBIT) to the value of production. Given the specificities of the business, it was deemed appropriate to use value of production instead of revenues from sales and services as the denominator.
-

- Return on investment (ROI): represents the ratio of operating profit (EBIT) to net capital invested (NCI).
 - Return on assets (ROA): represents the ratio of operating profit (EBIT) to total assets.
 - Return on equity (ROE): represents the ratio of net profit to equity.
 - Current assets - current liabilities: represents the difference between net working capital and current financial debt.
 - Cash ratio: represents the ratio of the sum of inventories, trade receivables, other current assets, current financial receivables and cash and cash equivalents to the sum of advances, trade payables, other current liabilities and current financial payables.
 - Fixed asset to equity capital margin: represents the difference between equity and non-current assets (fixed assets, receivables due after one year, deferred tax assets and medium/long-term accrued income and prepaid expenses).
 - Long-term solvency ratio: represents the ratio of shareholders' equity to non-current assets (fixed assets, receivables due beyond one year, deferred tax assets and medium/long-term accrued income and prepaid expenses).
 - Fixed asset to equity capital and medium/long-term debt margin: represents the difference between the sum of equity and non-current liabilities (provisions for risks and charges, deferred taxes, employee severance indemnities, payables due beyond one year and medium/long-term accrued expenses and deferred income) and non-current assets (fixed assets, receivables due beyond one year, deferred tax assets and medium/long-term accrued expenses and deferred income).
 - (Equity + long term liabilities) - fixed assets: represents the ratio of the sum of shareholders' equity and non-current liabilities (provisions for risks and charges, deferred taxes, employee severance indemnities, payables due beyond one year and medium/long-term accrued liabilities and deferred income) to non-current assets (fixed assets, receivables due beyond one year, deferred tax assets and medium/long-term accrued income and deferred expenses).
 - Financial dependence ratio: represents the ratio of liabilities to third parties (advances, trade payables, other current liabilities, non-current liabilities, current financial liabilities and non-current financial liabilities) to total liabilities.
 - Financial independence ratio: represents the ratio of shareholders' equity to total liabilities.
 - Days Outstanding Sales (DOS): represents the ratio of trade receivables to production value multiplied by 360.
 - Days Outstanding Payables (DOP): represents the ratio of trade payables to production costs multiplied by 360.
 - Days Outstanding Inventories (DOI): represents the ratio of inventories to value of production multiplied by 360.
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MAIN RISKS AND UNCERTAINTIES TO WHICH THE GROUP IS EXPOSED

FINANCIAL RISKS

Price risk

Price risk is the risk that downwards changes in sales prices and/or upwards changes in purchase prices of major supplies may adversely affect the Group's expected results.

The target business is characterised by the demand for specialised skills and high professionalism, while there is no strong price competition (also due to the limited number of players in the sector). It should be noted, however, that, given the relevance of certain commodities (i.e. bunkers) for the reference sector, it is possible that significant unexpected changes in the prices of these commodities could negatively affect the company's performance, particularly in the presence of long-term projects.

In order to monitor this risk, the sales structure and controlling, already at the stage of preparing offers, carefully assess the cost level in order to set prices that guarantee the achievement of the expected result targets. During the execution of orders, the development of costs, revenues and cash flows is analysed frequently in order to intercept any imbalances or deviations from management expectations in a timely manner.

Interest rate fluctuation risk

The risk of interest rate fluctuations is the risk that changes in market interest rates will affect the market value of the Group's financial assets and liabilities, as well as its net financial expenses.

The Group analyses its exposure to the risk of interest rate fluctuation on a dynamic basis, simulating its financing requirements and estimated cash flows in different scenarios, on the basis of economic expectations, existing positions and potential refinancing.

The interest rate risk to which the Group is exposed arises mainly from long-term financial debts. These debts are mainly at variable rates and the Group does not have any particular hedging policies in place, considering this risk to be insignificant.

Exchange rate fluctuation risk

Exchange rate fluctuation risk is the risk that changes in foreign currency exchange rates with respect to the functional currency, represented by the Euro, may negatively affect the Group's economic performance and cash flows.

NextGeo operates internationally and is therefore exposed to risks arising from fluctuations in the exchange rates of the foreign currencies in which certain transactions are settled. This risk arises in the event that the counter-value in euros of foreign currency sales transactions decreases or increases the counter-value in euros of foreign currency purchase transactions, preventing the desired margin from being achieved.

Exchange rate trends are monitored both locally and centrally by the finance department with the aim of intercepting potential risk situations and activating immediate action to mitigate the effects. The management, in order to limit this risk, tries to maintain the foreign currency balance wherever possible.

At present, also taking into account the limited historical economic and financial impact of exchange rate differences, the Group does not implement any particular hedging policies.

Credit risk

Credit risk is the Group's exposure to potential losses arising from the non-performance of the obligations assumed by the counterparties.

The historical data do not show any significant credit losses and the customer counterparties are companies of high standing and proven reliability. The sector is not characterised by high volatility or other cyclical imbalances. Therefore, the risk is assessed as low.

The Group favours relations with operators with whom important relationships of trust have been established over time or who in any case have a high reputation, carefully analysed by the commercial and credit department.

Collections and any level of overdue receivables are carefully and periodically monitored by the credit department with the support, where necessary, of the legal department and external corporate counsel.

Liquidity risk

Liquidity risk is the risk associated with the unavailability of financial resources necessary to meet short-term payment commitments to commercial or financial counterparties within the established terms and deadlines. The main factors determining the Group's degree of liquidity are, on the one hand, the resources generated or absorbed by operating and investing activities, and, on the other, the maturity and renewal terms of debt or the liquidity of financial investments and market conditions.

The Group manages liquidity risk through tight control of the components of cash and cash equivalents, credit lines, operating working capital (in particular, trade receivables and trade payables) and loans.

The Group is committed to maintaining a financial structure that ensures an adequate level of liquidity, a balance between sources of financing and uses of capital, and allows for the cost of money to be minimised, without compromising the short-term balance of the treasury and avoiding critical issues and tensions in current liquidity.

Risk of changes in cash flows

The risk of changes in cash flows is the risk that unforeseen/unpredictable events may lead to a negative change in actual cash flows compared to management's expectations.

Contract projects and activities carried out at sea (particularly in the sector in which the Group operates) are characterised by considerable operational and management complexities and are influenced by numerous exogenous variables (technical/technological difficulties, weather conditions, etc.) that could compromise expected margins and lead to unexpected changes in cash flows.

The supervisory department closely and constantly monitors the progress of orders in order to intercept any risk situations and develop, in consultation with the relevant corporate departments, the appropriate corrective actions.

STRATEGIC RISKS

Market risk

Market risk is the risk that changes in market conditions (competition, technology, prices, etc.) may adversely affect the value of assets, liabilities, economic performance and expected cash flows.

The company's business, which started in the Oil & Gas sector, has since evolved and concentrated on the renewable energy and telecommunications sectors, which are currently the main areas of operation and the basis for future development plans.

Over the years, the Group has developed specialised skills that have enabled it to acquire a leading position in its sector. The need for high specialised skills is a strong barrier to the entry of new players into the business. Significant investments in the best available technologies make for the highest levels of efficiency and performance, while the significant commitment to research and development contributes to the continuous improvement of the level of services offered to customers.

The commercial structure, the technical departments and the supervisory department closely monitor market developments and trends in the reference sector in order to avoid unforeseen events with negative effects on the Group's performance.

It is not excluded that new players or players operating in other market segments will position themselves in the business segment in which NextGeo operates, thus becoming direct competitors of the Group.

Risks related to climate change

The energy transition is the process of evolving the global economy towards a “low-carbon” development model, i.e. low/zero net greenhouse gas (GHG) emissions.

The Group has always been attentive to the environmental and social impact of its activities and aims, through the consolidation of its operations in the green economy sectors, to make a decisive contribution to the achievement of the objectives of sustainability and reduction of the environmental and social impact of economic activities set by the international community.

In line with this objective, the Group pays particular attention to research and development activities aimed at expanding its expertise in the green economy sectors, to the realisation of significant investments aimed at achieving low-carbon development objectives, and to the creation of process/service innovations that guarantee the consolidation of its position and entry into new market segments.

Risks related to climate change can impact the Group both in terms of “physical risk” (the risk that extreme weather events will affect its operations and performance and compromise the proper functioning of relevant assets) and in terms of “transition risk” (the risk that the transition to a business model with a lower environmental and social impact may render the assets and technologies currently in use obsolete/non-compliant and require significant - unforeseen - investments in renewal/adaptation). At present, this risk is assessed as low.

At the same time, climate change offers the Group important opportunities, due to its exposure in the field of climate change mitigation and adaptation solutions, as well as opportunities to differentiate itself with solutions that reduce the carbon footprint of the Group and its customers.

The Group’s mission is, in fact, to contribute to the creation of a world in which a safe, efficient, affordable and sustainable energy supply is accessible in an equitable and peaceful manner throughout the world.

Risks associated with the availability of qualified personnel

The inability to attract and retain qualified employees may affect the effective provision of services by NextGeo and leadership within the organisation. Labour markets are very competitive; the Covid-19 pandemic and ongoing conflicts have influenced the choices people make regarding their career path.

Therefore, keeping employees involved and taking care of their well-being is crucial for the future success of the organisation. The Group monitors this risk through careful selection and retention policies for qualified personnel. In addition, the expertise developed over time in the selection and management of specialised non-employee personnel makes the cost structure elastic and leads us to deem this risk to be limited.

OPERATIONAL RISKS**Risks associated with project implementation**

Contract projects involve operational and management complexities that can impact delivery times and, in general, the quality of services offered to customers. External exogenous events can also significantly affect the results of activities and impact expected performance.

Failure to meet the required delivery times and quality standards may result in the non-acceptance of work performed, the application of penalties and/or the termination of contracts, with negative effects on performance.

Delays due to adverse weather conditions, breakdowns of vessels or equipment, unavailability of people or resources can have a negative impact on project results.

The Group mitigates these risks within the scope of its contracts; it has developed a project risk assessment system and adequate budgeting and reporting systems to ensure the timely identification of any inefficiencies, non-conformities and deviations and the implementation of any corrective actions.

Risks associated with international operations

International operations expose the Group to risks related to, among other things, the geopolitical and macroeconomic conditions of the countries in which it operates and any changes thereto.

The activities carried out by the Group in Italy and abroad are subject to compliance with the rules and regulations valid within the territory in which it operates, including sanctions and laws implementing international protocols or conventions.

The issuance of new regulations or changes to existing regulations could require the Group to adopt stricter standards, and this circumstance could entail costs to adapt the corporate assets or the characteristics of the services offered or even limit the Group's operations with a consequent negative effect on its current performance and growth prospects.

In order to mitigate this risk, the Group's management carefully monitors the geopolitical and macroeconomic situation of the countries in which it operates.

Risks related to the environment, health and safety

The Group's activities are subject to compliance with current regulations imposed at national and international level to protect the environment, health and safety.

Failure to comply with the regulations in force entails penal and/or civil sanctions against those responsible and, in some cases of violation of safety regulations, against the companies, in accordance with a European model of objective corporate liability that has also been transposed in Italy (Legislative Decree no. 231/01).

Environmental, health and safety regulations have a significant impact on the Group's operations, and the charges and costs associated with the necessary actions to be taken to comply with these obligations will continue to be a significant cost item in future years.

The Group is impacted by a number of health and safety risks, given the operational diversity, technical complexity and geographical spread of its operations. Management monitors, also through the parent company's legal department and supervisory bodies, compliance with the regulations in force in the countries in which the Group operates.

Legal risks

Given the size of the business and the operational and management complexity associated with contract projects, the Group may be a party in civil and administrative proceedings and legal actions connected with the normal course of its business. Such proceedings, if unsuccessful, could impact the economic and financial performance of the Group.

In order to minimise these risks, the organisation of the parent company Next Geosolutions Europe SpA envisages the presence of an in-house legal department and external legal advisors of proven experience and professionalism, while the procedures in place require careful assessment of contractual documentation prior to signing.

At present, also based on historical trends, this risk is considered low.

Cybersecurity risks

Cybersecurity risks could impact corporate performance in terms of (permanent or temporary) loss of confidential data or other sensitive business information.

Companies are being called upon to face the cybersecurity risks arising from the continuous evolution of the cyber threat and the increase in its scope, also in the face of increasing digitalisation and the greater spread of remote working in companies.

Computer incidents, including in the supply chain, business disruptions, data leakage and loss of information, including of strategic importance. The Group manages cybersecurity through specialised processes, procedures and technologies for predicting, preventing, detecting and managing potential threats and for responding to them.

This risk is low.

SUSTAINABILITY

NextGeo group has always been aware of its social and environmental responsibility and, for this reason, has always worked to minimise its impact, respecting human rights and contributing to a fairer and more inclusive society. Convinced that now, more than ever before, it is necessary to more firmly embrace an integrated corporate approach that encompasses social welfare, environmental protection and economic growth, the Group will present its Sustainability Report 2023, drawn up on a voluntary basis.

NextGeo group is committed to providing accurate geophysical and geotechnical seabed information, environmental data, and real-time support during installation or construction operations, enabling its customers to accurately plan and safely execute the projects in which it is involved, mainly in the renewable energy and interconnector sector, while ensuring that the environment is disturbed as little as possible.

The Group is a prestigious entity within the industrial sector in Campania, Italy and internationally, and has established over time, at different levels, relationships with various local and international institutions, confirming itself as a reference player in the sector and a reliable partner.

Over the past year, the Group has intensified its efforts to consolidate the concept of Sustainability within the corporate culture: implementing all necessary actions to have a sustainable supply chain in the near future and investing in renewable energy sources for all its offices. Through these initiatives, NextGeo group aims not only to minimise its environmental impact, but also to work towards a future in which its operations contribute to ecological regeneration.

The substantial investments in Research & Development, aimed at increasing the efficiency of operations and optimising internal processes, testify to our commitment to finetuning and strengthening our value chain with an increasingly sustainable approach.



NextGeo Group is committed to sustainability and sustainable development in all its forms - economic, environmental and social - and has defined sustainability goals in these areas that are consistent with its mission.



Economic sustainability: The business continuity of NextGeo group is analysed, established, reported, monitored and guaranteed. In terms of service provision, ISO 9001-certified quality standards are fundamental to the organisation in terms of efficiency, innovation and customer satisfaction.



Environmental sustainability: NextGeo group takes responsibility for protecting the environment, preserving biodiversity, preventing all potential sources of pollution and misuse of natural resources. The applicable environmental standards are certified in accordance with ISO 14001.



Social sustainability: Mutual respect is a core value of NextGeo group. Employees receive clear guidelines on rights and responsibilities. Discrimination or harassment of any kind are prohibited. Best practices are used to improve occupational health and safety, including mental health. These directives are described in group policies and are in line with ISO 45001 certification.

We firmly believe that our success is linked to the well-being of the planet and of the community we serve.

For further details on sustainability reporting, please refer to the Sustainability Report 2023.

INFORMATION ON THE ENVIRONMENT

During the closing year, NextGeo group did not cause damage to the environment nor was it sanctioned for environmental crimes.

The company's management manages its activities in the pursuit of excellence in the field of Quality, Environment and Safety, with the aim of continuously improving its performances in terms of customer satisfaction, environmental protection, worker health and safety.

NextGeo group is committed:

- to operating in compliance with the laws in force that are applicable to its activity, with the company specifications and standards and to take any legislative developments into consideration;
- to managing its own processes by using the best available techniques;
- to minimising the impact of its activities on the environment;

- to recognising that the customer's needs and the evaluation of his/her satisfaction are priority reference criteria to be adopted in the implementation of services.

This commitment is fulfilled through:

- the design, implementation and maintenance of an integrated management system;
- the planning and implementation of periodic checks and reviews of said management system;
- systematic monitoring of customer satisfaction;
- the possibility for "potential" customers to access the Group's "customer satisfaction" data;
- the delineation of objectives and targets for quality, health and safety of people and environmental protection, which are to be achieved through specific, periodically revised, programs.

The Group has always been hugely committed to issues related to the safety of workers, of its production assets and of the environment, in general, basing its strategy on:

- the dissemination of a culture of safety within the organisation;
- policies, specific dedicated operating procedures and proper management systems, aligned with the best international standards;
- control, prevention and protection from exposure to risks, including risks related to the safety of the environment;
- minimisation of exposure to risks in every productive activity.

During the financial year, the parent company Next Geosolutions Europe SpA maintained certification according to the international standards ISO 9001:2015, 14001:2015, 45001:2018 and NEN Safety Culture Ladder.

Initiatives aimed at reducing the impact of the Group's activities on the environment include the following:

- reducing the use of plastic and installing water dispensers in all offices. The water dispensers are equipped with paper cups for guests, while the Group provides its employees with aluminium flasks. Water in glass bottles is provided in the meeting rooms.
- In order to reduce the harmful emissions of its fleet, the Group uses Marine Gas Oil with low sulphur content, applying the International Maritime Organisation (IMO) regulations in their most restrictive application; in fact, the Group uses, exclusively, fuels with low or very low sulphur content (LS, ULSFO), max 0.10%;
- In order to make the movement of vessels more efficient and reduce non-operational transits, the Group has implemented an operations planning process based on the weekly issuance of a forecast document for vessel allocation on projects;
- NextGeo group's marine division started the process of assessing the feasibility of converting its vessels to the use of bio-fuels.

These initiatives are fully in line with the Group's mission to contribute, through its activities, to the creation of a more sustainable world.

INFORMATION ON PERSONNEL

The year 2023 saw the near-total disappearance of the health emergency related to the spread of the Covid-19 virus. In order to manage the final stage of the health emergency and the adoption, albeit minimal, of WFH (or Agile Working) for part of the workforce, the Group continued to put in place a minimum set of safeguards, measures and activities to ensure the health of its employees on the ground and on board.

Measures have also been implemented that are fully in line with the objective of creating a healthy working environment, in which each employee can feel valued and can find the ideal conditions to express his or her potential to the full.

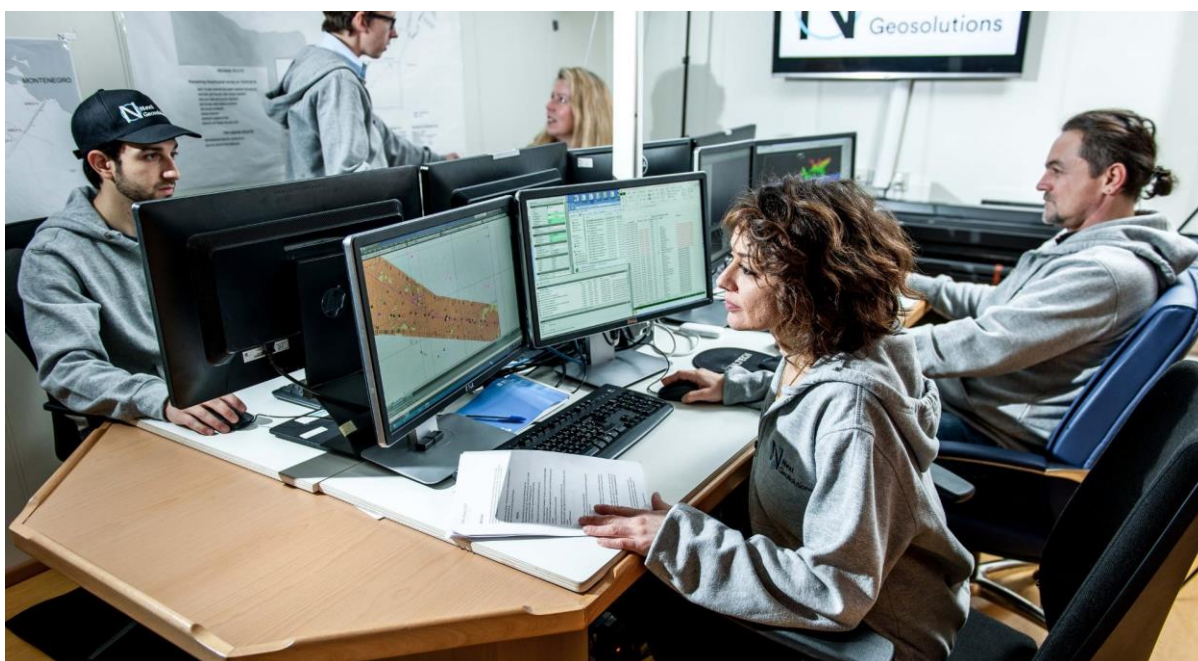
In order to ensure adequate knowledge of the rules governing the employment relationship, of company procedures and in order to guarantee the professional updating of personnel, training courses involving all employees or specific courses for a part of them are carried out.

With reference to the personnel safety disclosure, we report that during the financial year 2023, there were no accidents or miscellaneous occupational incidents directly or indirectly involving the Group.

RESEARCH AND DEVELOPMENT ACTIVITIES

In a highly specialised business, where the ability to innovate is one of the key factors for success and for maintaining competitiveness over time, research and development activities play a fundamental role. Therefore, NextGeo group has committed and continues to commit significant resources to research and development activities, believing that they represent one of the key factors in the growth achieved over the years and future developments.

The parent company Next Geosolutions Europe SpA is a member of the MIT (Massachusetts Institute of Technology) “Regional Entrepreneurship Acceleration Program”, which supports companies in their path to economic growth and promotes social progress through innovation-driven entrepreneurship.



NextGeo group has completed, and still has ongoing, several research and development projects with prestigious scientific research institutions.

The following projects in particular are worth mentioning:

- NSS2023 - Next Smart System in the Marine Environment, which concerns the realisation of a system for the remote control of production activities at sea that would improve the quality of work of personnel who, using such a system, could operate in a land-based location, with a significant increase in comfort and a reduction in the environmental impact of the activities carried out. The NSS2023 integrated system consists of two prototype production subsystems: the remotely controlled underwater “High Speed Survey ROV” (HSS ROV) and the surface “Autonomous Survey Vehicle” (ASV). The completion of the final prototype envisages the construction of: (a) the Experimental Control Centre (so-called Control Room), located on board the vessel that will have to carry out the “optimised” transfer of survey data acquired at sea; and (b) of the corresponding receiving subsystem ashore (so-called Communication). In the financial year 2023, this project, for the realisation of the second SAL, generated grant revenue of EUR 609,161.
- NGR2025 - Next Green Revolution, concerning the prototype development of an integrated system for deep sediment sampling, measurement of the thermal conductivity and temperature of marine sediments and removal of metal residues from the seabed, which is part of the second pillar “Global Challenges and

Industrial Competitiveness” of the “Horizon Europe” Programme (a programme aimed at the development of key enabling technologies and, in particular, of “Advanced Production Systems” for the mitigation of climate change, the prevention and reduction of pollution and the protection and restoration of biodiversity and ecosystems). In the year 2023, this project generated revenue for operating grants in the amount of EUR 1,612,844 for the realisation of the first SAL and additional revenue for operating grants related to research and development activities in the amount of EUR 64,332.

In addition, during the 2023 financial year, the Group made both 4.0 investments, functional to the technological and digital transformation of business processes, and investments without 4.0 requirements, aimed at increasing production capacity. These investments led to the accrual of tax credits for 4.0 investments, pursuant to Article 1 paragraphs 1054 to 1058 of (It.) Law 178/2020, for a total value of EUR 399,046 and credits for investments in South Italy, pursuant to Article 1 paragraphs 98 to 108 of (It.) Law 2018/2015 as amended, for EUR 214,616. These contributions, as required by accounting standard OIC 16, are recorded in the income statement under item “A5. Other revenues and income” pro rata on the basis of the depreciation of the assets to which they relate.

Lastly, the parent company Next Geosolutions Europe SpA collaborates and trains research and training entities and institutions both locally and nationally, is present in numerous scientific and research institutions, and continues to carry out research and development activities, believing, as repeatedly stated in this Report on Operations, that its commitment to research and development activities has significantly contributed to the growth achieved over the years and constitutes a key factor for the Group’s future development.

RELATIONS WITH SUBSIDIARIES, RELATED COMPANIES, PARENT COMPANIES AND UNDERTAKINGS CONTROLLED BY THE PARENT COMPANIES

During the financial year 2023, the Group had both commercial and financial relations with associated companies, parent companies and companies controlled by the parent companies.

The following table shows details of economic and equity relations with associated, parent companies and companies controlled by the latter during the financial year 2023:

Values in Euro units

| Company | Revenues | Costs | Tangible fixed assets | Financial fixed assets | Receivables | Payables |
|---------------------------------|-----------------|--------------|------------------------------|-------------------------------|--------------------|-----------------|
| Marnavi SpA | 2,535,233 | 20,738,060 | - | - | 902,432 | 6,642,444 |
| Navalcantieri Srl | - | 16,443 | 89,845 | - | - | 98,129 |
| Finimm Srl | - | - | - | 2,000 | - | 42,216 |
| Next Geosolutions Ltd | - | 1,092,143 | - | - | - | - |
| Marnavi Shipping Management Pvt | - | - | - | 18 | - | 2 |

Specifically:

Marnavi SpA

The company, headquartered in Naples (Italy), controls Next Geosolutions Europe SpA with a 50.50% shareholding (63.13% if indirect shareholding through treasury shares is taken into account) and carries out shipping activities in the petrochemical, offshore, food and anti-pollution sectors.

Relations with NextGeo group mainly concern contracts (time-charter in) for the chartering of ships.

Navalcantieri Srl

The company, headquartered in Naples, Italy, is 100% owned by Marnavi SpA and is active in shipbuilding. The relationship with NextGeo group concerns the mechanical machining of owned vessels.

Finimm Srl

The company, headquartered in Naples (Italy), is 98% owned by Marnavi SpA and 2% owned by Phoenix Offshore Srl and carries out real estate management activities.

Transactions with NextGeo group mainly concern fees for the use of premises owned by that company.

Next Geosolutions Ltd

The company, with its registered office in London (UK), is 80% owned by Marnavi SpA.

Costs to Next Geosolutions Ltd. refer to the full write-down of the group's receivables from the company controlled by the parent company.

Marnavi Shipping Management Pvt

The company, based in Mumbai (India), is 99% owned by Marnavi SpA and 1% owned by Phoenix Offshore Srl and carries out crew management activities on behalf of Marnavi Group companies.

Transactions with NextGeo group mainly concern trade payables related to previous years for cost recharges.

TREASURY SHARES

The parent company NextGeosolutions Europe SpA owns 100,000 treasury shares with a nominal value of EUR 100,000, which are recorded in the financial statements under "AX. Negative reserve for treasury shares in portfolio" at cost, amounting to EUR 738,000.

During the financial year ending 31 December 2023, no treasury shares were purchased or sold.

The table below provides information on treasury shares:

| Description | 31 December 2022 | Increases | Decreases | 31 December 2023 |
|----------------------|------------------|-----------|-----------|------------------|
| Number of own shares | 100,000 | - | - | 100,000 |
| Nominal value | 100,000 | - | - | 100,000 |
| Book value | 738,000 | - | - | 738,000 |

SHARES OF THE PARENT COMPANY

As of 31 December 2023, the Group did not own any shares of the parent company Marnavi SpA either directly or through a trust company or intermediary. During the financial year 2023, no shares of the parent company were purchased or sold either directly or through trust companies or intermediaries.

BUSINESS OUTLOOK

The positive trend of historical results and the excellent performance achieved in 2023, combined with the significant growth expected for the target market, also in light of the energy transition pushes and the increasing focus on climate change issues, make us look to the future with optimism. Europe is undoubtedly one of the main areas for the development of offshore projects, both in the field of renewable energy (with offshore wind farms) and in the field of interconnectors. In this context, the Group's geographical positioning, operational capabilities, and relationships developed in that area over the years reinforce our confidence in our ability to realise our future growth strategies.

In the offshore wind farm sector, projects with a total installed capacity of about 67 GW are operational to date (about 47% of which are in Europe, mainly in the North Seas). By 2030, numerous projects are expected to be

realised worldwide, with an estimated increase in installed capacity of around 163 GW (bringing global offshore activity to 267 GW) and estimated capex of around EUR 558 billion. Europe leads the investment with a share of around 46%, with the UK, Germany, the Netherlands and France being the top performers in the offshore wind farm market. In Italy, it is estimated that offshore projects in this field will mainly involve floating technology, which is attracting particular interest from numerous international players.

The interconnector market, as well as the offshore wind farm market, is a fast-growing segment on which there is a particular geopolitical focus. In the interconnector sector, submarine cables (both AC and DC) with a total length of about 28,300 km (of which about 78% involve Europe) have been installed to date. Around 40,000 km of new submarine cables (mainly HVDC) are planned to be installed by 2030. Europe will continue to be the main target area for such projects. In fact, it is estimated that about 88% of new projects will affect this area where, in addition to the well-established North Sea area, the Mediterranean area, which is strategic for intercontinental energy infrastructure connections, is becoming increasingly important. Italy, due to both governmental interest and geographical location, is a country that is the subject of significant investments aimed at improving the current energy infrastructure, with a focus on interconnectors.

In order to support the important development of the above-mentioned markets, the Group's strategy envisages the consolidation of the services currently offered and the integration of new services within the value chain (known as value chain integration). This strategy will be implemented through the acquisition of specialised equipment, in particular for activities in the fields of geotechnics, seismic activity and environmental studies of marine habitats. With regard to the integration of new services, the Group's attention is also focused on the Inspection, Maintenance and Repairment (IMR)/Asset in Services market, which is expected to become increasingly important over time. Therefore, specific investments are also planned in this area.

Through these investments, the Group aims to establish itself in the offshore wind farm market as a Global Contractor, capable of offering a range of high-quality services covering all stages of the life cycle of such infrastructures.

The process of value chain integration and strengthening of the business model also affects the interconnector market.

Implementing the strategy of integrating new services and enhancing the current production capacity requires, in addition to the investments in specialised equipment just described, the expansion of the current fleet through investments in vessels.

In the scenario represented, which is characterised by an ever-increasing focus on sustainability issues, strong drives and major investments for the energy transition, taking into account the know-how developed, the assets and innovative technology at its disposal, the commitment devoted to research and development activities, the results achieved, and the relations established with the main players in the sector, we believe that NextGeo group can strengthen its position and realise its future development plans, so as to maintain the performance trends that have characterised its growth over the years.

INFORMATION ON FINANCIAL INSTRUMENTS

The Group does not hold financial instruments of importance to the valuation of the assets/liabilities, financial situation and economic result for the year.

LIST OF BRANCH OFFICES

In addition to its registered and operative office in Via Santa Brigida n.39, 80133 - Naples (NA), the Company has a secondary office (logistics depot) in Via Domenico de Roberto no.44, 80143 - Naples (NA) and a secondary office (office) in Via Medina no.13, 80133 - Naples (NA).

Naples, 28 February 2024

Giorgio Filippi

Chairman of the Board of Directors

Giovanni Ranieri

Chief Executive Officer

Giuseppe Maffia

Chief Executive Officer

FINANCIAL STATEMENTS

CONSOLIDATED BALANCE SHEET

Values in Euro units

| | 2023 | 2022 |
|---|--------------------|-------------------|
| Assets | | |
| B) Fixed assets | | |
| I - Intangible fixed assets | | |
| 1) start-up and expansion costs | 352 | 469 |
| 2) development costs | 201,356 | 234,891 |
| 3) Industrial patent rights and rights to use intellectual property | 160,000 | |
| 4) concessions, licences, trademarks and similar rights | 62,541 | 45,058 |
| 5) Goodwill | 1,272,335 | 1,708,394 |
| 6) fixed assets under construction and advances | - | 165,000 |
| 7) other | 1,387,978 | 295,735 |
| Total intangible fixed assets | 3,084,562 | 2,449,547 |
| II - Tangible fixed assets | | |
| 1) land and buildings | 2,067,790 | 2,117,762 |
| 2) plants and machinery | 1,799 | 4,955 |
| 3) industrial and commercial equipment | 8,030,225 | 3,123,179 |
| 4) other assets | 29,068,837 | 12,548,479 |
| 5) fixed assets under construction and advances | 88,817 | 5,598,457 |
| Total tangible fixed assets | 39,257,468 | 23,392,832 |
| III - Financial fixed assets | | |
| 1) equity investments | | |
| d) undertakings controlled by parent companies | 2,118 | 2,118 |
| d-bis) other undertakings | 23,740 | 22,740 |
| Total equity investments | 25,858 | 24,858 |
| 2) receivables | | |
| d-bis) from others | | |
| due within one year | 14,527 | - |
| due beyond one year | 179,800 | 217,316 |
| Total receivables from others | 194,327 | 217,316 |
| Total receivables | 194,327 | 217,316 |
| Total financial fixed assets | 220,185 | 242,174 |
| Total fixed assets (B) | 42,562,215 | 26,084,553 |
| C) Current assets | | |
| I - Inventories | | |
| 1) raw, ancillary, consumable materials and goods | 872,023 | 1,418,828 |
| 3) contract work in progress | 123,038,120 | 58,973,515 |
| 5) advances | 22,400 | - |
| Total inventories | 123,932,543 | 60,392,343 |
| II - Receivables | | |
| 1) from customers | | |
| due within one year | 38,662,375 | 18,875,734 |
| Total receivables from customers | 38,662,375 | 18,875,734 |

| | | |
|--|--------------------|--------------------|
| 4) from parent companies | | |
| due within one year | 902,432 | 986,091 |
| Total receivables from parent companies | 902,432 | 986,091 |
| 5) from companies subject to the control of the parent companies | | |
| due beyond one year | - | 1,055,466 |
| Total receivables from companies subject to the control of parent companies | - | 1,055,466 |
| 5-bis) tax receivables | | |
| due within one year | 1,612,315 | 3,477,297 |
| due beyond one year | 498,707 | - |
| Total tax receivables | 2,111,022 | 3,477,297 |
| 5-ter) prepaid taxes | 523,631 | 490,768 |
| 5-quater) from others | | |
| due within one year | 4,312,011 | 393,475 |
| Total receivables from others | 4,312,011 | 393,475 |
| Total receivables | 46,511,471 | 25,278,831 |
| IV - Cash and cash equivalents | | |
| 1) bank and postal deposits | 17,765,848 | 10,241,743 |
| 3) cash on hand and liquid assets | 8,876 | 6,865 |
| Total cash and cash equivalents | 17,774,724 | 10,248,608 |
| Total current assets (C) | 188,218,738 | 95,919,782 |
| D) Accruals and deferrals | 2,609,896 | 2,124,930 |
| Total assets | 233,390,849 | 124,129,265 |
| Liabilities | | |
| A) Group shareholders' equity | | |
| I - Capital | 500,000 | 500,000 |
| IV - Legal reserve | 163,055 | 163,055 |
| VI - Other reserves, separately indicated | | |
| Extraordinary reserve | 5,991 | 5,990 |
| Reserve from differences in conversion | 22,794 | 17,150 |
| Euro rounding reserve | (1) | 2 |
| Total other reserves | 28,784 | 23,142 |
| VIII - Profits (losses) brought forward | 20,022,194 | 12,664,733 |
| IX - Profit (loss) for the year | 29,182,051 | 7,357,462 |
| X - Negative reserve for treasury shares in portfolio | (738,000) | (738,000) |
| Total group shareholders' equity | 49,158,084 | 19,970,392 |
| Minority shareholders' equity | | |
| Capital and minority interest | 60,571 | 30,651 |
| Minority profit (loss) | 10,736 | 29,920 |
| Total minority interest in shareholders' equity | 71,307 | 60,571 |
| Total consolidated shareholders' equity | 49,229,391 | 20,030,963 |
| B) Provisions for risks and charges | | |
| 1) for pensions and similar obligations | 181,801 | - |
| 2) for taxes, even deferred | 1,457,835 | 811,541 |

| | | |
|---|--------------------|--------------------|
| Total provisions for risks and charges (B) | 1,639,636 | 811,541 |
| C) Employee Severance Indemnities | 1,383,977 | 1,307,674 |
| D) Payables | | |
| 3) payables to shareholders for loans | | |
| due beyond one year | 529,000 | 529,000 |
| Total payables to shareholders for loans | 529,000 | 529,000 |
| 4) payables to banks | | |
| due within one year | 10,549,244 | 12,446,606 |
| due beyond one year | 15,920,547 | 15,652,513 |
| Total payables to banks | 26,469,791 | 28,099,119 |
| 5) payables to other lenders | | |
| due within one year | 327,923 | 329,521 |
| due beyond one year | 348,726 | 676,650 |
| Total payables to other lenders | 676,649 | 1,006,171 |
| 6) advances | | |
| due within one year | 116,601,712 | 51,413,963 |
| Total advances | 116,601,712 | 51,413,963 |
| 7) payables to suppliers | | |
| due within one year | 22,922,695 | 13,768,890 |
| Total payables to suppliers | 22,922,695 | 13,768,890 |
| 11) payables to parent companies | | |
| due within one year | 6,113,444 | 3,897,541 |
| Total payables to parent companies | 6,113,444 | 3,897,541 |
| 11-bis) payables to undertakings controlled by the parent companies | | |
| due within one year | 140,347 | 2 |
| Total payables to undertakings controlled by the parent companies | 140,347 | 2 |
| 12) tax payables | | |
| due within one year | 3,927,855 | 829,162 |
| Total tax payables | 3,927,855 | 829,162 |
| 13) payables to pension funds and social security institutions | | |
| due within one year | 221,734 | 172,414 |
| Total payables to pension funds and social security institutions | 221,734 | 172,414 |
| 14) other payables | | |
| due within one year | 1,653,386 | 599,556 |
| Total other payables | 1,653,386 | 599,556 |
| Total payables (D) | 179,256,613 | 100,315,818 |
| E) Accruals and deferrals | 1,881,232 | 1,663,269 |
| Total liabilities | 233,390,849 | 124,129,265 |

CONSOLIDATED INCOME STATEMENT

Values in Euro units

| | 2023 | 2022 |
|--|--------------------|-------------------|
| A) Value of production | | |
| 1) revenues from sales and services | 79,945,253 | 52,616,554 |
| 3) changes in contract work in progress | 64,039,303 | 12,739,901 |
| 5) other revenues and income | | |
| operating grants | 2,995,366 | 1,086,489 |
| other | 1,615,524 | 781,754 |
| Total other revenues and income | 4,610,890 | 1,868,243 |
| Total value of production | 148,595,446 | 67,224,698 |
| B) Production costs | | |
| 6) for raw, ancillary materials and consumables | 9,628,963 | 6,817,229 |
| 7) for services | 46,298,436 | 29,963,261 |
| 8) for leased assets | 39,813,161 | 11,844,777 |
| 9) for personnel | | |
| a) wages and salaries | 10,101,937 | 7,266,491 |
| b) social security charges | 1,163,217 | 988,011 |
| c) severance indemnity | 352,322 | 366,059 |
| d) pensions and similar benefits | 27,200 | - |
| e) other costs | 1,172 | - |
| Total costs for personnel | 11,645,848 | 8,620,561 |
| 10) amortisation, depreciation and write-downs | | |
| a) amortisation of intangible fixed assets | 1,063,969 | 745,043 |
| b) depreciation of tangible fixed assets | 2,993,542 | 1,516,217 |
| d) write-downs of receivables included in current assets and cash and cash equivalents | 1,092,143 | - |
| Total amortisation, depreciation and write-downs | 5,149,654 | 2,261,260 |
| 11) changes in raw, ancillary materials, consumables and goods | 546,952 | (922,197) |
| 14) various operating charges | 167,961 | 262,764 |
| Total production costs | 113,250,975 | 58,847,655 |
| Difference between value of production and production costs (A - B) | 35,344,471 | 8,377,043 |
| C) Financial income and charges | | |
| 16) other financial income | | |
| d) income other than above | | |
| other | 6,607 | 1,570 |
| Total income other than above | 6,607 | 1,570 |
| Total other financial income | 6,607 | 1,570 |
| 17) interest and other financial charges | | |
| other | 1,718,018 | 643,058 |
| Total interest and other financial charges | 1,718,018 | 643,058 |
| 17-bis) exchange gains and losses | (145,426) | (298,717) |
| Total financial income and charges (15 + 16 - 17 + - 17-bis) | (1,856,837) | (940,205) |
| Result before taxes (A - B + - C + - D) | 33,487,634 | 7,436,838 |
| 20) Current, deferred and prepaid income taxes | | |

| | | |
|---|-------------------|------------------|
| current taxes | 3,671,707 | 122,327 |
| taxes for the previous years | 517 | 636 |
| deferred and prepaid taxes | 622,623 | (73,507) |
| Total current, deferred and prepaid income taxes | 4,294,847 | 49,456 |
| 21) Consolidated profit (loss) for the year | | |
| 21) Consolidated profit (loss) for the year | 29,192,787 | 7,387,382 |
| Group result | 29,182,051 | 7,357,462 |
| Result attributable to minority interests | 10,736 | 29,920 |

CONSOLIDATED CASH FLOW STATEMENT

Values in Euro units

| | 2023 | 2022 |
|--|---------------------|---------------------|
| A) Financial flows arising from operating activities (indirect method) | | |
| Profit (loss) for the year | 29,192,787 | 7,387,382 |
| Income taxes | 4,294,847 | 49,456 |
| Interest payable/(receivable) | 1,711,411 | 653,633 |
| 1) Profit (loss) for the year before income taxes, interests, dividends and capital gains /losses deriving from disposals | 35,199,045 | 8,090,471 |
| Adjustments to non-monetary items that were not offset by the net working capital | | |
| Allocations to provisions | 379,522 | 366,059 |
| Amortisation/depreciation of fixed assets | 4,057,511 | 2,261,260 |
| Other adjustments up/(down) for non-monetary items | - | 888 |
| Total adjustments to non-monetary items that were not offset by the net working capital | 4,437,033 | 2,628,207 |
| 2) Financial flow before changes in net working capital | 39,636,078 | 10,718,678 |
| Changes in net working capital | | |
| Decrease/(Increase) in inventories | (63,514,752) | (13,618,471) |
| Decrease/(Increase) in receivables from customers | (19,760,131) | (2,604,489) |
| Increase/(Decrease) in payables to suppliers | 9,141,017 | (912,505) |
| Decrease/(Increase) in accrued income and prepaid expenses | (462,697) | (1,413,726) |
| Increase/(Decrease) in accrued expenses and deferred income | 186,786 | 225,000 |
| Other decreases/(Other increases) in net working capital | 66,681,744 | 21,759,964 |
| Total changes in net working capital | (7,728,033) | 3,435,773 |
| 3) Financial flow after changes in net working capital | 31,908,045 | 14,154,451 |
| Other adjustments | | |
| Interest collected/(paid) | (1,702,452) | (643,430) |
| (Paid income taxes) | (58,138) | (288,923) |
| (Use of provisions) | (121,418) | (58,189) |
| Total other adjustments | (1,882,008) | (990,542) |
| Financial flow arising from operating activity (A) | 30,026,037 | 13,163,909 |
| B) Financial flows arising from investing activities | | |
| Tangible fixed assets | | |
| (Investments) | (18,856,812) | (13,462,699) |
| Intangible fixed assets | | |
| (Investments) | (1,698,794) | (396,853) |
| Financial fixed assets | | |
| (Investments) | (23,108) | (25,198) |
| Divestitures | 45,097 | 2,288 |
| Financial flow arising from investing activity (B) | (20,533,617) | (13,882,462) |
| C) Financial flows arising from financing activities | | |
| Loan capital | | |
| Increase/(Decrease) in short-term payables to banks | (2,627,560) | (4,940,518) |
| Loans taken out | 5,750,000 | 10,600,000 |
| (Repayment of loans) | (5,102,361) | (1,977,274) |

| | | |
|---|--------------------|-------------------|
| Financial flow arising from financing activity (C) | (1,979,921) | 3,682,208 |
| Increase/(decrease) in cash and cash equivalents (A ± B ± C) | 7,512,499 | 2,963,655 |
| Exchange rate effect on cash and cash equivalents | 13,617 | (20,519) |
| Cash and cash equivalents at the beginning of the year | | |
| Bank and postal deposits | 10,241,743 | 7,300,134 |
| Cash on hand and liquid assets | 6,865 | 5,338 |
| Total cash and cash equivalents at the beginning of the year | 10,248,608 | 7,305,472 |
| Of which not freely usable | - | - |
| Cash and cash equivalents at the end of the year | | |
| Bank and postal deposits | 17,765,848 | 10,241,743 |
| Cash on hand and liquid assets | 8,876 | 6,865 |
| Total cash and cash equivalents at the end of the year | 17,774,724 | 10,248,608 |
| Of which not freely usable | - | - |

NOTES TO THE FINANCIAL STATEMENTS

NOTES TO THE FINANCIAL STATEMENTS, INITIAL PART

Introduction

The consolidated financial statements of Next Geosolutions Europe group (hereinafter also referred to as “NextGeo group” or the “Group”) as of 31 December 2023, prepared in accordance with the provisions of the Italian Civil Code on financial statements and Italian Legislative Decree 127/1991, interpreted and supplemented by the accounting standards issued by the Italian Accounting Body (OIC), consist of the Balance Sheet, Income Statement, Cash Flow Statement and Notes to the Financial Statements and are accompanied by the Directors’ Report on Operations.

Activity carried out

For details of NextGeo group’s activities, please refer to the Directors’ Report on Operations, which accompanies these consolidated financial statements.

Significant events during the year

For details of the significant events that occurred during the 2023 financial year, please refer to the Directors’ Report on Operations, prepared by the Directors to accompany these consolidated financial statements.

Drafting criteria

The values in the consolidated financial statements as of 31 December 2023 are shown in Euro units, without decimal places. Any rounding differences were indicated under “AVI. Reserve for rounding to the nearest euro unit” of Article 2423(6) of the Italian Civil Code.

The Balance Sheet has been prepared in accordance with the layout provided for in Art. 2424 and 2424-bis of the Italian Civil Code, supplemented on the basis of OIC 17. The form of the balance sheet is that of opposing sections, named Assets and Liabilities respectively. Assets are classified primarily on the basis of the purpose criterion, while liabilities are classified primarily on the basis of the nature of the sources of financing.

The Income Statement has been prepared in accordance with the format set out in Art. 2425 and 2425-bis of the Italian Civil Code, supplemented on the basis of the provisions of OIC 17. Art. 2425 of the Italian Civil Code envisages a multi-step form of presentation and a classification of costs by nature.

The Statement of Cash Flows was prepared on the basis of the provisions of Article 2425-ter of the Italian Civil Code, using the indirect method according to the format prescribed by OIC 10, supplemented on the basis of the provisions of OIC 17. The indirect method involves determining the cash flow from operating activities by adjusting the profit (or loss) for the year.

These Notes to the Financial Statements have been prepared on the basis of the provisions of Article 2427 of the Italian Civil Code, the other regulations governing their content, and the provisions of the accounting standards issued by the OIC. The notes to the financial statements also provide additional information, even if not required by law, that is useful for the purposes of clear, true and fair representation of the financial statements. Information on items in the balance sheet and income statement is presented in the order in which the relevant items are shown in the balance sheet and income statement

The Directors’ Report on Operations has been prepared on the basis of Article 2428 of the Italian Civil Code and contains the information required by this regulation as well as additional information useful for understanding the trend of operations.

As permitted by OIC 12, items with a zero balance in both the current and previous year have not been disclosed in the financial statements.

DRAFTING PRINCIPLES

General principles for drafting the financial statements

The financial statements have been drawn up clearly and give a true and fair view of the company's financial position and results of operations for the year.

The valuation of the items was carried out prudently and with a view to business continuity. The recognition and presentation of items is made taking into account the substance of the transaction or contract.

Only profits realised at the end of the financial year are shown. Income and expenses for the year were taken into consideration, notwithstanding the date of collection or payment. Risks and losses pertaining to the year were taken into consideration even if they became known after the end of the year.

The heterogeneous elements included in the individual items have been valued separately.

The valuation criteria were not changed from one year to the next.

Consolidation scope

The consolidated financial statements of NextGeo group include the balance sheet, income statement and financial position of the parent company Next Geosolutions Europe SpA (hereinafter also the "Parent Company") and its Italian and foreign subsidiaries, together identified as NextGeo group, as of 31 December 2023.

These consolidated financial statements have been prepared on the basis of the financial statements of the Parent Company and its subsidiaries or jointly controlled companies, appropriately adjusted to make them compliant with the provisions of the Italian Civil Code on financial statements and the accounting standards issued by the OIC.

Article 26 of Italian Legislative Decree no. 127/1991 gives content to the notion of control, in part by referring to numbers 1 (de jure control) and 2 (de facto control) of paragraph 1 of Art. 2359 of the Italian Civil Code, and partly by envisaging the two additional cases of dominant influence over the subsidiary arising from contractual or statutory clauses and control of voting rights based on agreements with other shareholders.

"De jure" control is presumed when a parent company has a majority of the voting rights exercisable in the ordinary shareholders' meeting of another (subsidiary) undertaking within the meaning of Art. 2359 of the Italian Civil Code, paragraph 1, number 1.

"De facto" control takes the form of the availability of sufficient votes to exercise a dominant influence on resolutions in the ordinary shareholders' meeting within the meaning of Art. 2359 of the Italian Civil Code, paragraph 1, number 2.

Control based on specific assumptions of dominant influence identified in Article 26(2) of Italian Legislative Decree no. 127/1991 is where the company "has the right, by virtue of a contract or a clause in its articles of association, to exercise a dominant influence, where the applicable law permits such contracts or clauses" or where "on the basis of agreements with other shareholders, it alone controls a majority of the voting rights".

Joint control occurs when a person exercises control over an undertaking jointly with other shareholders and on the basis of agreements with them.

The subsidiaries of the parent company are consolidated on a line-by-line basis.

Companies that are jointly controlled by the parent company and other shareholders are consolidated using the proportionate consolidation method.

The following table summarises, with reference to the companies included in the scope of consolidation, the information as of 31 December 2023 on the name, registered office, direct and indirect shareholding of the parent company in the share capital and method of consolidation:

Parent company

| Company Name | Registered office | Currency | Capital (units of currency) | Direct equity investment | Indirect equity investment | Consolidation method |
|------------------------------|-------------------|----------|-----------------------------|--------------------------|----------------------------|----------------------|
| Next Geosolutions Europe SpA | Naples - Italy | Euro | 500,000 | - | - | -- |

Subsidiaries

| Company Name | Registered office | Currency | Capital (units of currency) | Direct equity investment | Indirect equity investment | Consolidation method |
|----------------------------|----------------------------|----------------|-----------------------------|--------------------------|----------------------------|----------------------|
| Seashiptanker Srl | Naples - Italy | Euro | 10,000 | 80% | - | - Line-by-line |
| Phoenix Offshore Srl | Naples - Italy | Euro | 10,329 | 100% | - | - Line-by-line |
| Next Geosolutions Ukcs Ltd | Norwich - United Kingdom | Pound sterling | 1,000 | 100% | - | - Line-by-line |
| Next Geosolutions BV | Ijmuiden - The Netherlands | Euro | 20,000 | 100% | - | - Line-by-line |

Jointly controlled companies

| Company Name | Registered office | Currency | Capital (units of currency) | Direct equity investment | Indirect equity investment | Consolidation method |
|--------------|-------------------|----------|-----------------------------|--------------------------|----------------------------|----------------------|
| NextPoli Srl | Naples - Italy | Euro | 10,000 | 50% | - | - Proportional |

Integral consolidation

The full consolidation method provides for the full inclusion in the consolidated financial statements of the assets, liabilities, costs, revenues and cash flows of the companies included in the consolidation scope, except for the elimination of balances and transactions between companies included in the consolidation scope. Each asset and liability is considered for its full value for consolidation purposes.

The process of full consolidation of the financial statements consists of the following steps:

- a) adjustments to the accounting statements in order to comply with group accounting principles, as well as any other adjustments that may be necessary for consolidation purposes;
- b) aggregation of financial statements to be consolidated regardless of the percentage of ownership;
- c) elimination of the carrying amounts of investments in subsidiaries, included in the parent company's financial statements and, where present, in the financial statements of the other group companies, as a balancing entry against the corresponding portions of the subsidiary's equity pertaining to the group. Allocation of differences generated by the process of eliminating the carrying value of equity investments against the corresponding portions of shareholders' equity;
- d) elimination of balances and transactions between companies included in the scope of consolidation and internal or intra-group profits and losses;
- e) recognition of any deferred and/or prepaid taxes in the consolidated financial statements, in accordance with the provisions of OIC 25 "Income Tax";
- f) analysis of consolidated dividends and their specific accounting treatment, in order to avoid double accounting of investee profits;
- g) specific accounting treatment for treasury shares of the parent company held by subsidiaries, in accordance with the provisions of OIC 28 "Shareholders' equity";
- h) determination of the portion of consolidated shareholders' equity and of the consolidated result for the year pertaining to minority shareholders of consolidated investees, for the purpose of their specific disclosure in the consolidated financial statements;
- i) valuation in the consolidated financial statements of non-consolidated controlling interests, i.e. those that may be excluded from consolidation pursuant to Article 28, of Italian Legislative Decree no. 127/1991.
- j) analysis and proper representation in the financial statements of the acquisition of additional shares in already consolidated companies and the disposal of shareholdings with or without loss of control, as well as other changes in the scope of consolidation;
- k) preparation of consolidated financial statements.

Proportional consolidation

The proportional consolidation method envisages the proportional inclusion in the consolidated financial statements of the assets, liabilities, costs, revenues and cash flows of companies over which one of the companies included in the scope of consolidation exercises joint control with non-group shareholders, considering only the portion of their value corresponding to the interest held directly or indirectly by the parent company.

Under the proportionate consolidation procedure, the participating company aggregates, line by line, the share of each of the joint venture's assets, liabilities, revenues and expenses to the respective items in its financial statements.

Proportional consolidation only shows the share of the value of the investee owned by the group and not its total value. In addition, only the portion of shareholders' equity attributable to the group is eliminated from the value of the equity investments, so that the consolidated financial statements do not show the value of the equity and earnings corresponding to minority interests.

Intra-group profits and losses are eliminated proportionally; all other consolidation adjustments are made on a proportional basis.

In the case of the elimination of receivables from and payables to joint ventures, the portion of the receivable or payable pertaining to third parties is recorded under receivables from and payables to third parties for proportional consolidation purposes.

Any differences resulting from the consolidation are treated as in the case of line-by-line consolidation.

Translation of financial statements not expressed in Euros

In order to include companies that prepare their financial statements in currencies other than the Euro in the scope of consolidation using the full or proportional method, they are first converted into Euros.

A similar conversion is made in relation to equity investments valued using the equity method whose financial statements are drawn up in currencies other than the Euro.

Any adjustments necessary to adapt the financial statements of the above-mentioned companies to the group's uniform accounting principles are made before they are converted into Euros.

The conversion of financial statements expressed in a foreign currency, for the purposes of preparing consolidated financial statements, is done using:

- a) the spot exchange rate at the date of the financial statements for the conversion of assets and liabilities;
- b) the average exchange rate for the year for items in the income statement and for cash flows in the cash flow statement;
- c) the historical exchange rate at the time of their formation for equity reserves (other than the reserve for differences in conversion).

The net effect of converting the financial statements of the investee company into the reporting currency is recognised in a special "Reserve from differences in conversion" within the consolidated shareholders' equity.

In the event of a partial/total disposal of the foreign company, the relevant portion of the total reserve for conversion differences is to be reclassified into an available reserve.

The inclusion of the financial statements of a foreign investee company in the scope of consolidation results in the elimination of intragroup balances. To this end, they are converted, prior to their elimination, using the exchange rates at the end of the financial year in order to align the reciprocal balances between consolidated companies and recording the difference in accordance with group accounting principles.

The table below details the exchange rates used to convert the financial statements of the companies included in the consolidation area expressed in currencies other than the Euro:

| | Average changes | | Changes at the end of the year | |
|----------------|------------------|------------------|--------------------------------|------------------|
| | 31 December 2023 | 31 December 2022 | 31 December 2023 | 31 December 2022 |
| Pound sterling | 0.86979 | 0.85276 | 0.86905 | 0.88693 |

EXCEPTIONAL CASES PURSUANT TO ART. 2423, FIFTH PARAGRAPH, OF THE ITALIAN CIVIL CODE

During the financial year, there were no exceptional cases that made it necessary to resort to the derogation from the valuation criteria, as per Art. 2423, paragraph 5, of the Italian Civil Code, insofar as they are incompatible with the true and fair representation of the Company's financial position and results of operations.

CHANGES IN ACCOUNTING PRINCIPLES

There were no changes in accounting principles or changes in valuation criteria during the year.

CORRECTION OF MAJOR ERRORS

No corrections of errors from previous years were made during the year.

COMPARABILITY AND ADAPTATION ISSUES

There were no problems with comparability and adjustment of items of the financial statements during the year.

VALUATION CRITERIA APPLIED

The valuation criteria adopted by the Group are shown below, in the order in which the items are presented in the financial statements.

Intangible fixed assets

Intangible assets are recorded, subject to the approval of the Board of Statutory Auditors where required, at purchase or production cost and are stated net of amortisation and impairment, if any. Ancillary costs are also included in the purchase cost.

The purchase cost is the actual price paid to the supplier of the intangible fixed asset, usually recorded in the contract or invoice. Ancillary purchase costs include all purchase-related costs incurred so that the fixed asset can be used.

Production cost includes all directly attributable costs and other costs, to the extent reasonably attributable, relating to the period of production and up to the time from which the fixed asset can be utilised.

The cost of intangible fixed assets, the use of which is limited in time, is systematically amortised in each financial year in relation to their residual possibility of use. The portion of depreciation charged in each financial year refers to the allocation of the cost incurred over the entire period of utilisation. Depreciation begins when the fixed asset is available and ready for use.

The table below shows the depreciation rates applied:

| Category | Depreciation rate |
|---|-------------------|
| Start-up and expansion costs | 20% |
| Development costs | 20% |
| Industrial patent rights and copyright | 20% |
| Concessions, licences, trademarks, and similar rights | 20% - 33% |

| | |
|------------------------|---|
| Goodwill | 20% |
| Leasehold improvements | The rate applied is determined on the basis of the period of future usefulness of the expenses incurred and the remaining period of the lease, whichever is shorter |

The Group assesses the presence of impairment indicators of intangible assets at each date of the financial statements. Should such indicators exist, the Group estimates the recoverable value of the fixed asset and makes an impairment loss, pursuant to Article 2426, paragraph 1, number 3, if the fixed asset is found to be of a lasting value lower than its net book value. The recoverable amount of an asset is equal to its value in use and its fair value less costs to sell, whichever is higher. Value in use is defined as the present value of the cash flows expected from an asset or a cash-generating unit (CGU). Fair value less costs to sell is the price that would be received for the sale of an asset in a regular transaction between market participants at the valuation date, less costs to sell (transaction-related legal fees, taxes and direct costs necessary to make the asset ready for sale).

Tangible fixed assets

Tangible fixed assets are initially recognised at the date on which the risks and rewards associated with the acquired asset are transferred and are recorded at purchase or production cost, adjusted by the respective accumulated depreciation and any write-downs. Ancillary costs are also included in the purchase cost.

The purchase cost is the actual purchase price paid to the supplier of the good, usually taken from the contract or invoice. Ancillary purchase costs include all costs associated with the purchase that the company incurs so that the asset can be used and the costs incurred in bringing the asset to the location and condition necessary for it to be a lasting asset for the company.

Production cost includes all directly attributable costs and other costs, to the extent reasonably attributable, relating to the period of production and up to the time from which the fixed asset can be utilised.

Ordinary maintenance costs, i.e. costs for maintenance and repairs of a recurring nature, are recognised in the income statement in the year in which they are incurred.

Extraordinary maintenance costs, consisting of expansions, modernisations, replacements and other improvements to the asset, are capitalised within the limits of the asset's recoverable value.

The cost of tangible fixed assets, the use of which is limited in time, is systematically depreciated in each financial year in relation to their residual possibility of use. The portion of depreciation charged in each financial year refers to the allocation of the cost incurred over the entire period of utilisation. Depreciation begins when the fixed asset is available and ready for use.

The table below shows the depreciation rates applied:

| Category | Depreciation rate |
|-------------------------------------|---|
| Buildings | 3% |
| Plants and machinery | 20% |
| Industrial and commercial equipment | 15% - 20% |
| Other tangible assets | 12% - 15% - 20% |
| Fleet | The rate applied is determined on the basis of the useful life estimated by specialised technicians |

If the tangible fixed asset includes components, appurtenances or accessories having a useful life other than that of the main asset, the depreciation of these components is calculated separately from the main asset, unless this is not practicable or meaningful.

The Group assesses at each date of the financial statements the presence of impairment indicators of tangible assets. Should such indicators exist, the Group estimates the recoverable value of the fixed asset and makes an impairment loss, pursuant to Article 2426, paragraph 1, number 3, if the fixed asset is found to be of a lasting value lower than its net book value. The recoverable amount of an asset is equal to its value in use and its fair value less costs to sell, whichever is higher. Value in use is defined as the present value of the cash flows expected from an asset or a cash-generating unit (CGU). Fair value less costs to sell is the price that would be received for the sale of an asset in a regular transaction between market participants at the valuation date, less costs to sell (transaction-related legal fees, taxes and direct costs necessary to make the asset ready for sale).

Equity investments

Equity investments are recorded at cost at initial recognition (purchase or incorporation cost), including incidental costs. This cost cannot be maintained, in accordance with Article 2426, paragraph 1, number 3) of the Italian Civil Code, if the investment at the end of the financial year is permanently lower than its cost value.

Impairment is determined by comparing the carrying value of the equity investment with its recoverable value, determined on the basis of the future benefits that are expected to flow to the treasury of the investor. Having ascertained the impairment of the equity investment at the time the financial statements were drawn up and determined its recoverable value, the carrying value is reduced to this lower value.

In the event that the reasons that had induced the administrative body to abandon the cost criterion in order to assume a lower value in the valuation of fixed assets are no longer valid, the value of the equity investment is increased up to a maximum of the original cost.

The Group assesses at each date of the financial statements the presence of indicators of impairment of equity investments. Should these indicators exist, the Group will estimate the recoverable amount of the equity investment and make an impairment loss, if the equity investment is found to be permanently less than its net book value. The recoverable amount of an equity investment, determined on the basis of the future benefits expected to flow to the investor's economy, is equal to its value in use and its fair value less costs to sell, whichever is higher. Value in use is defined as the present value of the cash flows expected from an asset or a cash-generating unit (CGU). Fair value less costs to sell is the price that would be received for the sale of an asset in a regular transaction between market participants at the valuation date, less costs to sell (transaction-related legal fees, taxes and direct costs necessary to make the asset ready for sale).

Inventories

Assets included in inventories are initially recognised at the date on which the risks and rewards associated with the acquired asset are transferred. The transfer of risks and rewards usually occurs when ownership is transferred in accordance with the contractually agreed terms. If, by virtue of specific contractual provisions, there is no coincidence between the date on which the transfer of risks and benefits takes place and the date on which ownership is transferred, the date on which the transfer of risks and benefits took place prevails.

Advances paid to suppliers for the purchase of goods included in inventories are initially recognised at the date on which the obligation to pay such amounts arises or, in the absence of such an obligation, at the time it is paid. Inventories are valued in the financial statements at the purchase or production cost and market realisable value, whichever is lower (Article 2426, no. 9, of the Italian Civil Code).

Pursuant to art. 2426(1)(1) of the Italian Civil Code, the purchase cost also includes ancillary costs (such as, for example, transport, customs, other taxes directly attributable to that material). Returns, discounts, rebates and premiums are deducted from costs.

The production cost includes direct costs and indirect costs (so-called general costs of production) incurred in the course of production and necessary to bring inventories to their present condition and location, for the portion reasonably attributable to the product relative to the period of manufacture and up to the time from which the asset can be used.

Inventories of fungible goods, as permitted by Article 2426, number 10, of the Italian Civil Code, are valued using the "first-in, first-out" method, also known as FIFO.

The realisable value of raw and ancillary materials, goods, finished, semi-finished products and work-in-progress is equal to the estimated selling price of the goods and finished goods in the normal course of business, having regard to market information, net of presumed completion costs and direct selling costs (such as, for example, commissions, transport, packaging).

Inventories are written down in the financial statements when their realisable value based on market trends is lower than their carrying amount.

Raw and ancillary materials that are involved in the manufacture of finished products (or the provision of services) are not impaired if it is expected that the finished products (or the provision of services) in which they will be incorporated (or used) will be realised at or above the cost of producing the finished product (or incurred in providing the service).

If the reasons for the write-down no longer apply, either in whole or in part, as a result of an increase in the realisable value inferable from the market, the value adjustment made is reversed within the limits of the cost originally incurred.

Contract work in progress

Contract work in progress refers to contracts for the provision of non-series services (job orders).

Contract work in progress, once the conditions of paragraph 43 of accounting standard OIC 23 have been met, is valued using the percentage of completion method.

The application of the percentage of completion criterion envisages:

- the valuation of inventories for contract work in progress to the extent of the revenue accrued at the end of each financial year, determined with reference to the progress of the work;
- the recognition of revenue in the financial year in which the consideration is definitively collected;
- the recognition of contract costs in the period in which the work is performed, except in the case of probable losses to be incurred for the completion of the contract which are recognised in the period in which they are foreseeable.

Incentives are included in order revenue only if the target is achieved and evidenced by acceptance by the customer by the date of the financial statements, or, even in the absence of formal acceptance, if it is reasonably certain at the date of the financial statements that the incentive is achieved and accepted based on the latest information and historical experience.

The percentage of completion is determined by the method of physical measurements. With this method, for each contract, the percentage of completion is determined by comparing the size of the area analysed (measured in linear km or square kilometres) at the date of the financial statements to the total size of the area to be analysed as stipulated in the contract. Once the percentage of completion has been determined, the valuation of contract work in progress is made on the basis of the contract prices, including price revision fees and any other additional fees.

If it is probable that the estimated costs of an individual contract will exceed the total estimated revenue, the contract is measured at cost and the probable loss on completion of the contract is recognised as a decrease in contract work in progress. If this loss is greater than the value of the work in progress, the company recognises a specific provision for risks and charges equal to said excess.

Subsequent to the closure of the orders, any contingent assets and liabilities, respectively, for revenues that could not be recognised due to their uncertain realisation and for cost adjustments with respect to the estimates made on the basis of the elements available at that time, are recognised in the financial year in which they occur as “value of production” or “production costs” of that year.

Receivables

Receivables represent rights to collect, at an identified or identifiable maturity date, fixed or determinable amounts of cash, or goods/services of equivalent value, from customers or other parties.

Receivables arising from the sale of goods are recognised on an accrual basis when both of the following conditions occur: (i) the production process of the goods has been completed; and (ii) the substantive and non-formal transfer of ownership has taken place, taking the transfer of risks and rewards as the benchmark for the substantive transfer. Receivables from the provision of services are recognised on an accrual basis when the service is rendered, i.e. when the service is performed. Receivables that originate for reasons other than the exchange of goods and services (e.g. for financing transactions) are entered in the financial statements if there is “title” to the receivable, i.e. if they actually represent an obligation of a third party towards the Group.

Receivables are recognised in the financial statements according to the amortised cost criterion, taking into account the time factor and estimated realisable value. The initial recognition value is the nominal value of the receivable, net of all premiums, discounts and allowances, and including any costs directly attributable to the transaction that generated the receivable. Transaction costs, any commission income and expenses, and any difference between initial value and nominal value at maturity are included in the calculation of amortised cost using the effective interest method.

The amortised cost criterion is not applied when the effects are insignificant, i.e. when transaction costs, fees paid between the parties and any other differences between initial value and maturity value are insignificant or if the receivables are short-term. In this case, receivables are stated at their estimated realisable value.

Receivables are shown in the financial statements net of the provision for bad debts. A receivable is written down in the year in which it is considered likely to have lost value. In order to estimate the bad debt provision, the Group assesses whether there are any indicators (significant financial difficulties of the debtor, breach of contract, concessions to the debtor related to the debtor’s difficulties, likelihood that the debtor will file for bankruptcy or initiate other restructuring procedures, observable data indicating the existence of a significant decrease in the

estimated future cash flows for a receivable, etc.) that make it likely that a receivable has lost value. The provision for bad debts set aside at the end of the year is used in subsequent years to cover realised losses on receivables.

If, in a subsequent year, the reasons for previously recognised impairment losses cease to exist in whole or in part (e.g. due to an improvement in the debtor's solvency), the previously recognised impairment loss is reversed.

Loans are derecognised when the contractual rights to the cash flows arising from the loan are extinguished or when the ownership of the contractual rights to the cash flows arising from the loan is transferred and with it substantially all the risks inherent in the loan. All contractual clauses are taken into account in the assessment of risk transfer. When the receivable is derecognised in the presence of the above conditions, the difference between the consideration and the carrying amount of the receivable at the time of derecognition is recognised in the income statement as a credit loss, unless the contract of sale permits the identification of other economic components of a different nature, including financial components.

Cash and cash equivalents

They represent the positive balances of bank and postal deposits, cheques, and cash and valuables on hand at the end of the financial year.

Cash and cash equivalents are valued in accordance with the following criteria:

- Bank deposits, postal deposits and cheques (current account, bank drafts and similar) are valued at the presumed realisable value. This value normally coincides with the nominal value, while in situations of doubtful collectability the estimated net realisable value is shown;
- Cash and tax stamps on hand are valued at nominal value;
- Liquid assets denominated in foreign currencies are valued at the spot exchange rate on the closing date of the financial year.

Accruals and deferrals

Accruals and deferrals refer to revenues and costs whose accrual is anticipated or deferred with respect to the financial event.

Accrued income and accrued expenses represent portions of income and expenses respectively pertaining to the financial year that will manifest themselves financially in subsequent years.

Prepayments and deferrals represent portions of costs and income, respectively, that have had a financial manifestation during the financial year or in previous financial years but which are accrued in one or more subsequent financial years.

The amount of accruals and deferrals is determined by dividing the income or expense so that only the accrued portion is allocated to the current year. If the contractual services rendered or received have a constant economic content over time, the allocation of the income or expense (and thus the allocation of the accrued portion to the current year) is made on a time proportion basis (so-called physical time criterion). If, on the other hand, the contractual services rendered or received do not have a constant economic content over time, the allocation of the income or expense (and thus the allocation of the accrued portion to the current financial year) is made in relation to the conditions of the performance of the operation (so-called economic time criterion).

At the end of each financial year, the Group verifies whether the conditions that led to the initial recognition of the accrual or deferral are still met; if necessary, adjustments are made. A new valuation is then carried out to update the balance at year-end. This valuation takes into account not only the passage of time but also the possible recoverability of the amount recorded in the financial statements.

Provisions for risks and charges

Provisions for risks and charges represent liabilities of a definite nature, certain or probable, with an indefinite date of occurrence or amount.

Provisions for risks represent liabilities of a definite nature and probable existence, the values of which are estimated.

Provisions for charges represent liabilities of a definite nature and certain existence, estimated in amount or date of occurrence.

Provisions for pensions and similar obligations represent accruals for supplementary pension benefits, other than severance pay, as well as one-off payments due to employees, self-employed persons and collaborators, by law or by contract, upon termination of the relevant relationship.

Provisions for risks and charges are recorded in priority in the cost items of the income statement of the relevant classes (B, C or D), with the criterion of classification "by nature" of costs prevailing. Whenever this correlation

between the nature of the provision and one of the items in the aforementioned classes is not feasible, provisions for risks and charges are entered under items “B12. Provisions for risks” and “B13. Other provisions” of the income statement.

Provisions for risks and charges recorded in a previous period are reviewed to ensure that they are correctly measured at the date of the financial statements. The acquisition of more information or experience regarding assumptions or facts on which the original estimate of the provision was based requires an update of the estimate itself, with possible adjustments to previous values and/or the estimation process.

The funds are used directly and only for those expenses and liabilities for which the funds were originally established. Any negative differences or surpluses with respect to the charges actually incurred are recognised in the income statement in line with the original provision.

Employee severance indemnities (TFR)

The severance indemnity (TFR) represents the benefit to which the employee is entitled in any case of termination of employment, pursuant to Article 2120 of the Italian Civil Code and taking into account the regulations set out in (It.) Law of 27 December 2006, no. 296.

The TFR due to employees by virtue of law or contract at the time of termination of employment constitutes a certain remuneration expense recognised in each financial year on an accrual basis. It is determined in accordance with the provisions of Article 2120 of the Italian Civil Code and the national and supplementary agreements in force at the date of the financial statements for the categories of subordinate employment and taking into account all forms of remuneration of an ongoing nature. The liability relating to the severance indemnity corresponds to the total individual indemnities accrued in favour of employees at the date of the financial statements, net of the advances disbursed, and is thus equal to the amount that should have been paid to employees, in the event of termination of the employment relationship on that date.

Payables

Payables are liabilities of a definite nature and certain existence, representing obligations to pay fixed or determinable amounts of cash, or goods/services of equivalent value, at a specified date. These obligations are towards lenders, suppliers and other parties.

Payables arising from the purchase of goods are recognised on an accrual basis when both of the following conditions are met:

- the production process of the goods has been completed; and
- the substantive and non-formal transfer of ownership has taken place, taking the transfer of risks and benefits as the benchmark for the substantive transfer.

Payables arising from the purchase of services are recognised on an accrual basis when the service has been received, i.e. the service has been rendered.

Loan payables and payables arising for reasons other than the exchange of goods and services are recognised in the financial statements when the company's obligation to pay the counterparty, to be identified on the basis of legal and contractual rules, arises.

Payables are recognised in the financial statements in accordance with the amortised cost criterion, taking into account the time factor. Specifically, the initial recognition value is the nominal value of the payable, net of transaction costs and all premiums, discounts and allowances directly resulting from the transaction that generated the payable. Transaction costs, any commission income and expenses, and any difference between initial value and nominal value at maturity are included in the calculation of amortised cost using the effective interest method. The amortised cost criterion has not been applied if the effects are insignificant, i.e. when transaction costs, commissions paid between the parties and any other differences between initial value and maturity value are insignificant or if the payables are short-term. In this case, the payables are stated at nominal value.

The Group eliminates all or part of a payable from the financial statements when the contractual and/or legal obligation is discharged by performance or other cause, or transferred. The extinguishment of a payable and the issuance of a new payable to the same counterparty results in derecognition if the contractual terms of the original payable differ materially from those of the issued payable.

Transactions, assets and liabilities in foreign currency

Assets and liabilities arising from a foreign currency transaction are initially recognised in euros by applying to the foreign currency amount the spot exchange rate between the euro and the foreign currency at the date of the transaction.

Monetary items in foreign currencies, including provisions for risks and charges related to liabilities in foreign currencies, are converted in the financial statements at the spot exchange rate at year-end. The related foreign exchange gains and losses are charged to the income statement for the year under item "C17-bis. Exchange gains and losses".

Assets and liabilities in foreign currencies of a non-monetary nature remain on the balance sheet at the exchange rate at the time of their acquisition, and therefore positive or negative exchange differences do not give rise to separate, independent recognition.

Revenues and costs

Revenues from the sale of products and goods or the provision of services related to normal operations are recognised net of returns, trade discounts, rebates and premiums, as well as taxes directly related to the sale of products and the provision of services, in accordance with the accrual and prudence principles.

Revenues from the sale of goods are recognised when the production process of the goods has been completed and the exchange has taken place, i.e. the substantive and non-formal transfer of ownership has taken place, taking the transfer of risks and rewards as the benchmark.

Revenue from services is recognised when the service is rendered.

Revenues for contract work in progress are recognised on the basis of the requirements indicated in the commentary section above, when the consideration is definitively collected. The change in contract work in progress equal to the change in inventories for work performed and not yet definitively settled at the beginning and end of the year, respectively, is recognised under item "A3. Changes in contract work in progress".

Production costs are recognised net of returns, trade discounts, rebates and premiums. Costs arising from the purchase of goods are recognised when the production process of the goods is completed and the substantive transfer of ownership has taken place, assuming the transfer of risks and rewards as the benchmark.

Costs arising from purchases of services are recognised when the services are received, i.e. when the service has been rendered.

Revenues and income, costs and expenses related to foreign currency transactions are determined at the spot exchange rate on the date the relevant transaction is completed.

Income and expenses related to sale and purchase transactions with obligation of reconveyance, including the difference between the forward price and the spot price, are recognised for the portion attributable to the year.

Operating grants due either by law or under contractual provisions are recognised on an accrual basis in the financial year in which the right to receive them arises with certainty.

In cases where the amortised cost method is applied, interest is recognised using the effective interest method. Other financial expenses are recognised at nominal value, in an amount equal to the amount accrued during the year.

Any items of income or expense of exceptional magnitude or incidence are commented on in a separate section of these Notes to the Financial Statements.

Income taxes

Current taxes reflect an estimate of the tax burden, determined by applying the legislation in force in the countries in which the Group carries out its activities. The cost arising from current taxes is calculated on the basis of taxable income and tax rates in force in the countries where the Group operates at the date of the financial statements. The related tax liability is recognised in the balance sheet net of payments on account, withholdings and tax credits that can be offset and for which reimbursement has not been requested; if payments on account, withholdings and credits exceed taxes due, the related tax credit is recognised.

Deferred tax assets and liabilities are recognised in the income statement (and balance sheet) in the year in which the temporary differences arise. The calculation of deferred assets and liabilities takes into account the specificities of the different tax regulations regarding taxability and deductibility.

Deferred tax assets are recognised, in accordance with the principle of prudence, only when there is reasonable certainty of their future recovery, i.e., when there are sufficient taxable temporary differences in future years in which the deductible temporary difference is expected to be reversed.

Deferred tax assets and deferred tax liabilities are recognised in the financial statements in the year in which the temporary differences arise, except in the following cases:

- the initial recognition of goodwill;
- the initial recognition of an asset or liability in a transaction that does not directly affect either profit or taxable income and is not an extraordinary transaction.

Deferred tax assets and deferred tax liabilities relating to transactions directly affecting equity are not recognised in the income statement, but directly against the corresponding shareholders' equity item.

It should be noted that the parent company Next Geosolutions Europe SpA, in order to determine its taxable income, benefits from both the optional flat-rate taxation regime called "tonnage tax" provided by Articles 155 to 161 of the Italian Consolidated Income Tax Act (TUIR) and the facilitation provided by Article 4, paragraph 1, of Italian Law Decree no. 457/1997 (as amended by Article 13, paragraph 1, of Italian Law No. 488/199) called "international register". The company Seashiptanker Srl, for the determination of its taxable income, benefits from the facilitation provided by Article 4, paragraph 1, of Italian Law Decree no. 457/1997 (as amended by Article 13, paragraph 1, of Italian Law no. 488/199) called "international register".

Finance lease transactions

Leasing transactions (so-called finance leases) are recognised in the consolidated financial statements, as recommended by the accounting standard OIC 17, using the financial method. With this method, the user of the goods enters goods received under finance leases in the fixed assets items of the consolidated balance sheet against the obtaining of a loan from the leasing company, records depreciation on the assets and interest expense on the loan obtained in the income statement.

ASSETS
FIXED ASSETS
INTANGIBLE FIXED ASSETS

The table below shows the breakdown of intangible assets as of 31 December 2023, compared to the situation as of 31 December 2022:

| <i>Values in Euro units</i> | 2023 | 2022 | Change |
|---|------------------|------------------|----------------|
| 1) start-up and expansion costs | 352 | 469 | (117) |
| 2) development costs | 201,356 | 234,891 | (33,535) |
| 3) Industrial patent rights and rights to use intellectual property | 160,000 | | 160,000 |
| 4) concessions, licences, trademarks and similar rights | 62,541 | 45,058 | 17,483 |
| 5) Goodwill | 1,272,335 | 1,708,394 | (436,059) |
| 6) fixed assets under construction and advances | - | 165,000 | (165,000) |
| 7) other | 1,387,978 | 295,735 | 1,092,243 |
| Total intangible fixed assets | 3,084,562 | 2,449,547 | 635,015 |

Intangible fixed assets as of 31 December 2023 amounted to EUR 3,084,562 and mainly refer to goodwill allocated to Next Geosolutions Ukcs Ltd, included in the cost originally incurred for the acquisition of the company, and to improvements made on third-party vessels chartered by the Group.

Changes in intangible fixed assets

The table below shows the changes in intangible assets during the year 2023:

| <i>Values in Euro units</i> | Start-up and expansion costs | Development costs | Industrial patent rights and rights to use intellectual property | Concessions, licences, trademarks and similar rights | Goodwill | Intangible fixed assets under construction and advances | Other intangible fixed assets | Total intangible fixed assets |
|---|------------------------------|-------------------|--|--|------------------|---|-------------------------------|-------------------------------|
| Value at the beginning of the year | | | | | | | | |
| Cost | 14,196 | 775,359 | - | 471,107 | 2,181,488 | 165,000 | 761,980 | 4,369,130 |
| Revaluations | - | - | - | - | - | - | - | - |
| Depreciation (Depreciation fund) | (13,727) | (540,468) | - | (426,049) | (473,094) | - | (466,245) | (1,919,583) |
| Write-downs | - | - | - | - | - | - | - | - |
| Book value | 469 | 234,891 | - | 45,058 | 1,708,394 | - | 295,735 | 2,449,547 |
| Changes in the year | | | | | | | | |
| Increases for acquisitions | - | 110,000 | 35,000 | 63,131 | - | - | 1,490,664 | 1,698,795 |
| Reclassifications (of the book value) | - | - | 165,000 | - | - | (165,000) | - | - |
| Decreases for sales and disposals (of the book value) | - | - | - | - | - | - | - | - |
| Revaluations carried out during the year | - | - | - | - | - | - | - | - |
| Amortisation for the year | (117) | (143,535) | (40,000) | (45,648) | (436,059) | - | (398,610) | (1,063,969) |
| Write-downs carried out during the year | - | - | - | - | - | - | - | - |
| Other changes | - | - | - | - | - | - | 189 | 189 |
| Total changes | (117) | (33,535) | 160,000 | 17,483 | (436,059) | (165,000) | 1,092,244 | 635,015 |

| Value at the end of the year | | | | | | | | |
|----------------------------------|------------|----------------|----------------|---------------|------------------|---|------------------|------------------|
| Cost | 14,196 | 885,359 | 200,000 | 534,238 | 2,181,488 | - | 2,252,834 | 6,068,115 |
| Revaluations | - | - | - | - | - | - | - | - |
| Depreciation (Depreciation fund) | (13,844) | (684,003) | (40,000) | (471,697) | (909,153) | - | (864,856) | (2,983,553) |
| Write-downs | - | - | - | - | - | - | - | - |
| Book value | 352 | 201,356 | 160,000 | 62,541 | 1,272,335 | - | 1,387,978 | 3,084,562 |

Capital expenditure in 2023 amounted to EUR 1,698,795, of which EUR 1,459,394 related to improvements on third-party vessels chartered by the Group.

The item other changes refers to conversion differences arising from the conversion into Euros of the financial statements of Next Geosolutions Ukcs Ltd, expressed in Pounds Sterling.

TANGIBLE FIXED ASSETS

The table below shows the breakdown of tangible fixed assets as of 31 December 2023, compared with the situation as of 31 December 2022:

| <i>Values in Euro units</i> | 2023 | 2022 | Change |
|---|-------------------|-------------------|-------------------|
| 1) land and buildings | 2,067,790 | 2,117,762 | (49,972) |
| 2) plants and machinery | 1,799 | 4,955 | (3,156) |
| 3) industrial and commercial equipment | 8,030,225 | 3,123,179 | 4,907,046 |
| 4) other assets | 29,068,837 | 12,548,479 | 16,520,358 |
| 5) fixed assets under construction and advances | 88,817 | 5,598,457 | (5,509,640) |
| Total tangible fixed assets | 39,257,468 | 23,392,832 | 15,864,636 |

Tangible Fixed Assets as of 31 December 2023 amounted to EUR 39,257,468 and mainly referred to vessels owned by the Group, including the value of improvements made over time, equipment used to perform geophysical and geotechnical analysis activities, and the value of the Norwich property where the subsidiary Next Geosolutions Ukcs Ltd. is located.

Changes in tangible fixed assets

The table below shows the changes in tangible assets during the financial year 2023:

| <i>Values in Euro units</i> | Land and buildings | Plants and machinery | Industrial and commercial equipment | Other tangible fixed assets | Tangible fixed assets under construction and advances | Total tangible Fixed Assets |
|---|--------------------|----------------------|-------------------------------------|-----------------------------|---|-----------------------------|
| Value at the beginning of the year | | | | | | |
| Cost | 2,190,553 | 189,429 | 6,156,680 | 14,243,486 | 5,598,458 | 28,378,606 |
| Revaluations | - | - | - | - | - | - |
| Depreciation (Depreciation fund) | (72,791) | (184,474) | (3,033,501) | (1,695,007) | - | (4,985,773) |
| Write-downs | - | - | - | - | - | - |
| Book value | 2,117,762 | 4,955 | 3,123,179 | 12,548,479 | 5,598,458 | 23,392,833 |
| Changes in the year | | | | | | |
| Increases for acquisitions | - | - | 3,426,338 | 15,341,656 | 88,817 | 18,856,811 |
| Reclassifications (of the book value) | - | - | 2,986,408 | 2,612,050 | (5,598,458) | - |
| Decreases for sales and disposals (of the book value) | - | - | - | - | - | - |
| Revaluations carried out during the year | - | - | - | - | - | - |
| Amortisation for the year | (49,972) | (3,156) | (1,505,700) | (1,434,714) | - | (2,993,542) |
| Write-downs carried out during the year | - | - | - | - | - | - |

| | | | | | | |
|-------------------------------------|------------------|----------------|------------------|-------------------|--------------------|-------------------|
| Other changes | - | - | - | 1,366 | - | 1,366 |
| Total changes | (49,972) | (3,156) | 4,907,046 | 16,520,358 | (5,509,641) | 15,864,635 |
| Value at the end of the year | | | | | | |
| Cost | 2,190,553 | 189,429 | 12,569,426 | 32,198,557 | 88,817 | 47,236,782 |
| Revaluations | - | - | - | - | - | - |
| Depreciation (Depreciation fund) | (122,763) | (187,630) | (4,539,201) | (3,129,720) | - | (7,979,314) |
| Write-downs | - | - | - | - | - | - |
| Book value | 2,067,790 | 1,799 | 8,030,225 | 29,068,837 | 88,817 | 39,257,468 |

Capital expenditure in 2023 amounted to EUR 18,856,811, of which EUR 1,427,283 was for the completion of the Remotely Operated Vehicle (ROV), the investment in which was started in the previous year, EUR 1,251,609 for other electronic equipment, including the Remotely Operated Towed Vehicles (ROTV) and EUR 15,215,865 for the completion of improvements on the drilling vessel NG Driller, the offshore support vessel NG Worker and the nearshore analysis vessel NG Coastal, purchased during the previous year.

The item other changes refers to conversion differences arising from the conversion into Euros of the financial statements of Next Geosolutions Ukcs Ltd, expressed in Pounds Sterling.

FINANCIAL FIXED ASSETS

The table below shows the breakdown of Financial Fixed Assets as of 31 December 2023, compared to the situation as of 31 December 2022:

| <i>Values in Euro units</i> | 2023 | 2022 | Change |
|--|----------------|----------------|-----------------|
| 1) equity investments in | | | |
| d) undertakings controlled by parent companies | 2,118 | 2,118 | - |
| d-bis) other undertakings | 23,740 | 22,740 | 1,000 |
| Total equity investments | 25,858 | 24,858 | 1,000 |
| 2) receivables | | | |
| d-bis) from others | | | |
| due within one year | 14,527 | - | 14,527 |
| due beyond one year | 179,800 | 217,316 | (37,516) |
| Total receivables from others | 194,327 | 217,316 | (22,989) |
| Total receivables | 194,327 | 217,316 | (22,989) |
| Total financial fixed assets | 220,185 | 242,174 | (21,989) |

The item Financial Fixed Assets as of 31 December 2023 amounted to EUR 220,185 and mainly refers to minority interests in companies controlled by the parent company Finimm Srl and Marnavi Shipping Management Pvt, minority interests in Mar.Te. Scarl, Consorzio Cluster Blue Italian Growth, Consorzio Area Tech and Banca di Credito Cooperativo S.c. and to receivables for security deposits and insurance policies.

Changes in equity investments

The table below shows the changes in equity investments during the financial year 2023:

| <i>Values in Euro units</i> | Equity investments in undertakings subject to the control of the parent companies | Equity investments in other undertakings | Total tangible Fixed Assets |
|---|---|--|-----------------------------|
| Value at the beginning of the year | | | |
| Cost | 2,118 | 22,740 | 24,858 |
| Revaluations | | | |
| Write-downs | | | |
| Book value | 2,118 | 22,740 | 24,858 |

| Changes in the year | | | |
|---|--------------|---------------|---------------|
| Increases for acquisitions | | 1,000 | 1,000 |
| Reclassifications (of the book value) | | | |
| Decreases for sales and disposals (of the book value) | | | |
| Revaluations carried out during the year | | | |
| Write-downs carried out during the year | | | |
| Other changes | | | |
| Total changes | - | 1,000 | 1,000 |
| Value at the end of the year | | | |
| Cost | 2,118 | 23,740 | 25,858 |
| Revaluations | | | |
| Write-downs | | | |
| Book value | 2,118 | 23,740 | 25,858 |

Investments in 2023, amounting to EUR 1,000, refer to the purchase of an additional minority shareholding in Banca di Credito Cooperativo S.c.

Changes and maturity of receivables in financial fixed assets

The table below shows the change in receivables recognised as financial fixed assets during the financial year 2023 and the maturity of receivables recognised in the financial statements as of 31 December 2023:

| <i>Values in Euro units</i> | Long-term receivables from others | Total long-term receivables |
|--|--|------------------------------------|
| Value at the beginning of the year | 217,316 | 217,316 |
| Changes in the year | (22,989) | (22,989) |
| Value at the end of the year | 194,327 | 194,327 |
| Portion falling due within the financial year | 14,527 | 14,527 |
| Portion falling due beyond the financial year | 179,800 | 179,800 |
| Of which with a residual maturity of more than 5 years | - | - |

The change in long-term receivables during the year 2023 represents the net effect of collections for the surrender of certain insurance policies and payments made for premiums on other insurance policies.

Breakdown of long-term receivables by geographical area

The table below shows the breakdown of long-term receivables by geographical area:

| <i>Values in Euro units</i> | Total | Italy |
|-----------------------------|--------------|--------------|
| Geographical area | | |
| Receivables from others | 194,327 | 194,327 |
| Total long-term receivables | 194,327 | 194,327 |

CURRENT ASSETS

INVENTORIES

The table below shows the breakdown of the item Inventories as of 31 December 2023, compared with the situation as of 31 December 2022:

| <i>Values in Euro units</i> | 2023 | 2022 | Change |
|---|-------------|-------------|---------------|
| 1) raw, ancillary materials and consumables | 872,023 | 1,418,828 | (546,805) |
| 3) contract work in progress | 123,038,120 | 58,973,515 | 64,064,605 |
| 5) advances | 22,400 | - | 22,400 |

| | | | |
|--------------------------|--------------------|-------------------|-------------------|
| Total inventories | 123,932,543 | 60,392,343 | 63,540,200 |
|--------------------------|--------------------|-------------------|-------------------|

The item inventories as of 31 December 2023 amounted to EUR 123,932,543 and mainly refers to EUR 872,023 in inventories of bunkers and lubricants on board ships and EUR 123,038,120 in the value of contract work in progress (job orders) valued using the percentage of completion method.

The increase in the item substantially derives from the increase in inventories of contract work in progress, connected to the increase in the Group's business, driven by the extraordinary growth trends in the sector (fully commented on in the Directors' Report on Operations to which reference should be made for further details) and determined above all by the brilliant commercial activity carried out by management.

The Days Outstanding Inventories (DOI) decreased from 323 days as of 31 December 2022 to 300 days as of 31 December 2023. This figure highlights the excellent operating performance achieved by the Group, which resulted in significant beneficial effects on working capital and cash flows from operations.

The table below details the change during the year:

| <i>Values in Euro units</i> | Total | Raw materials | Contract work in progress | Advances |
|------------------------------------|--------------|----------------------|----------------------------------|-----------------|
| Value at the beginning of the year | 60,392,343 | 1,418,828 | 58,973,515 | - |
| Changes in the year | 63,514,751 | (546,952) | 64,039,303 | 22,400 |
| Conversion differences | 25,449 | 147 | 25,302 | - |
| Value at the end of the year | 123,932,543 | 872,023 | 123,038,120 | 22,400 |

RECEIVABLES

The table below shows the breakdown of Receivables as of 31 December 2023, compared with the situation as of 31 December 2022:

| <i>Values in Euro units</i> | 2023 | 2022 | Change |
|--|-------------------|-------------------|-------------------|
| 1) from customers | 38,662,375 | 18,875,734 | 19,786,641 |
| 4) from parent companies | 902,432 | 986,091 | (83,659) |
| 5) from companies subject to the control of the parent companies | - | 1,055,466 | (1,055,466) |
| 5-bis) tax receivables | 2,111,022 | 3,477,297 | (1,366,275) |
| 5-ter) prepaid taxes | 523,631 | 490,768 | 32,863 |
| 5-quater) from others | 4,312,011 | 393,475 | 3,918,536 |
| Total receivables | 46,511,471 | 25,278,831 | 21,232,640 |

Receivables from customers

Receivables from customers as of 31 December 2023 amounted to EUR 38,662,375 against EUR 18,875,734 as of 31 December 2022.

The increase in trade receivables as of 31 December 2023, amounting to EUR 19,786,641, was mainly due to the growth of the Group's business. The Days Outstanding Sales (DOS) decreased from 106 days as of 31 December 2022 to 96 days as of 31 December 2023. This reduction, also taking into account the increase in the value of production in 2023 compared to the previous year, highlights the excellent management of the credit department, the quality of the Group's credit portfolio and the positive impact on cash flows from operations.

Receivables from parent companies

Receivables from parent companies as of 31 December 2023 amounted to EUR 902,432 against EUR 986,091 as of 31 December 2022 and refer to trade receivables from the parent company Marnavi SpA.

Receivables from undertakings controlled by the parent companies

Receivables from companies controlled by the parent companies as of 31 December 2023 were zero, compared to EUR 1,055,466 as of 31 December 2022.

The decrease resulted from the full write-down of receivables from Next Geosolutions Ltd, an English-registered company 80% owned by Marnavi SpA.

The table below shows the changes in the nominal value of the receivable, the related allowance for doubtful accounts and the book value:

| <i>Values in Euro units</i> | Nominal value | Provision for bad debts | Book value |
|------------------------------------|----------------------|--------------------------------|-------------------|
| Value at the beginning of the year | 1,055,466 | - | 1,055,466 |
| Changes in the year | 37,056 | (1,092,522) | (1,055,466) |
| Value at the end of the year | 1,092,522 | (1,092,522) | - |

Please note that the difference between the value of the provision for bad debts recorded in the balance sheet and the provision for bad debts recorded in the profit and loss account (fully referred to this position) is related to conversion differences arising from the conversion into Euros of the financial statements of Next Geosolutions Ukcs Ltd, expressed in Pounds Sterling.

Tax receivables

Tax receivables as of 31 December 2023 amounted to EUR 2,111,022 (of which EUR 498,707 due beyond the next financial year) compared to EUR 3,477,297 as of 31 December 2022.

The item, amounting to EUR 2,111,022 as of 31 December 2023, mainly refers to tax credits in the amount of EUR 1,586,043 (for further details in reference to research and development activities, please refer to the specific paragraph in the Report on Operations and further on in the Notes to the Financial Statements), credits for withholding taxes incurred in the amount of EUR 386,109 and VAT in the amount of EUR 128,353.

The portion of tax credits due beyond the following year refers to tax credits for which the possibility of offsetting in annual instalments is envisaged.

Prepaid taxes

Prepaid taxes as of 31 December 2023 amounted to EUR 523,631 compared to EUR 490,768 as of 31 December 2022.

The table below details the changes in prepaid taxes during the year 2023:

| <i>Values in Euro units</i> | 2022 | Changes in the year | 2023 |
|-----------------------------------|----------------|----------------------------|----------------|
| Foreign exchange valuation losses | 10,455 | 271,644 | 282,099 |
| Unpaid cash deductible costs | - | 120,000 | 120,000 |
| Write-down of receivables | - | 118,250 | 118,250 |
| Tax losses | 480,313 | (477,031) | 3,282 |
| Total prepaid taxes | 490,768 | 32,863 | 523,631 |

Deferred tax assets have been recognised, in accordance with the principle of prudence, only in cases where there is reasonable certainty of their future recovery, i.e. when there are sufficient taxable temporary differences in future years in which the deductible temporary difference is expected to be reversed.

Receivables from others

Receivables from others as of 31 December 2023 amounted to EUR 4,312,011 against EUR 393,475 as of 31 December 2022.

The item mainly refers to receivables for non-repayable grants (ARES, NSS2023 and NGR2025) in the amount of EUR 2,982,337, receivables for advances paid to suppliers as confirmatory deposit in the amount of EUR 700,000, and, for the remainder, substantially receivables for other advances to suppliers and insurance indemnities to be received.

It should be noted that in the year 2023, for the purpose of a better representation of the values of the financial statements, receivables for ARES and NSS2023 contributions, amounting to EUR 1,531,158 as of 31 December 2022, were reclassified from the item "Tax receivables" to the item "Receivables from others".

Breakdown of receivables included in current assets by geographical area

The table below shows the breakdown of receivables recognised as current assets by geographical area:

| <i>Values in Euro units</i> | Total | Italy | Europe | Other |
|--|-------------------|-------------------|-------------------|--------------|
| 1) from customers | 38,662,375 | 12,188,113 | 26,474,262 | - |
| 4) from parent companies | 902,432 | 902,432 | - | - |
| 5) from companies subject to the control of the parent companies | - | - | - | - |
| 5-bis) tax receivables | 2,111,022 | 2,038,403 | 72,619 | - |
| 5-ter) prepaid taxes | 523,631 | 520,349 | 3,282 | - |
| 5-quater) from others | 4,312,011 | 4,277,192 | 34,819 | - |
| Total receivables included in current assets | 46,511,471 | 19,926,489 | 26,584,982 | - |

Breakdown of receivables included in current assets by maturity

The table below shows the breakdown of receivables recognised as current assets by maturity:

| <i>Values in Euro units</i> | Book value | Due within one year | Due beyond one year | Due beyond 5 years |
|--|-------------------|----------------------------|----------------------------|---------------------------|
| 1) from customers | 38,662,375 | 38,662,375 | - | - |
| 4) from parent companies | 902,432 | 902,432 | - | - |
| 5) from companies subject to the control of the parent companies | - | - | - | - |
| 5-bis) tax receivables | 2,111,022 | 1,612,315 | 498,707 | - |
| 5-ter) prepaid taxes | 523,631 | - | - | - |
| 5-quater) from others | 4,312,011 | 4,312,011 | - | - |
| Total receivables included in current assets | 46,511,471 | 45,489,133 | 498,707 | - |

It should be noted that, in line with the provisions of the Italian Civil Code and the national accounting standards dictated by the Italian Accounting Body (OIC), deferred tax assets are not broken down between the portion due within the next year and the portion due after the next year.

CASH AND CASH EQUIVALENTS

The table below shows the breakdown of Cash and cash equivalents as of 31 December 2023, compared with the situation as of 31 December 2022:

| <i>Values in Euro units</i> | 2023 | 2022 | Change |
|--|-------------------|-------------------|------------------|
| 1) bank and postal deposits | 17,765,848 | 10,241,743 | 7,524,105 |
| 3) cash on hand and liquid assets | 8,876 | 6,865 | 2,011 |
| Total cash and cash equivalents | 17,774,724 | 10,248,608 | 7,526,116 |

Cash and cash equivalents as of 31 December 2023 amounted to EUR 17,774,724 and refer to EUR 17,765,848 in cash on bank accounts and EUR 8,876 in cash on the vessels NG Driller and NG Worker and the vessel NG Coastal.

The increase in this item, more fully illustrated in the cash flow statement, is summarised in the following table:

| <i>Values in Euro units</i> | Cash and cash equivalents |
|--|----------------------------------|
| Value at the beginning of the year | 10,248,608 |
| Financial flow arising from operating activity | 30,026,037 |

| | |
|---|--------------|
| Financial flow arising from investing activity | (20,533,617) |
| Financial flow arising from financing activity | (1,979,921) |
| Exchange rate effect on cash and cash equivalents | 13,617 |
| Value at the end of the year | 17,774,724 |

ACCRUED INCOME AND DEFERRED EXPENSES

The table below shows the balance of accrued income and prepaid expenses as of 31 December 2023, compared with the situation as of 31 December 2022:

| <i>Values in Euro units</i> | 2023 | 2022 | Change |
|--------------------------------------|-----------|-----------|---------|
| Accrued income and deferred expenses | 2,609,896 | 2,124,930 | 484,966 |

Accrued income and prepaid expenses as of 31 December 2023 amounted to EUR 2,609,896 and mainly refer to the deferral of insurance costs, vessel charters, and other costs pertaining to subsequent years.

The table below shows the breakdown of accrued income and prepaid expenses by maturity:

| <i>Values in Euro units</i> | Book value | Due within one year | Due beyond one year | Due beyond 5 years |
|--------------------------------------|------------|---------------------|---------------------|--------------------|
| Accrued income and deferred expenses | 2,609,896 | 2,551,871 | 58,025 | - |

LIABILITIES

SHAREHOLDERS' EQUITY

The table below shows the breakdown of shareholders' equity as of 31 December 2023, compared with the situation as of 31 December 2022:

| <i>Values in Euro units</i> | 2023 | 2022 | Change |
|--|-------------------|-------------------|-------------------|
| I - Capital | 500,000 | 500,000 | - |
| IV - Legal reserve | 163,055 | 163,055 | - |
| VI - Other reserves, separately indicated | | | |
| Extraordinary reserve | 5,991 | 5,990 | 1 |
| Reserve from differences in conversion | 22,794 | 17,150 | 5,644 |
| Euro rounding reserve | (1) | 2 | (3) |
| Total other reserves | 28,784 | 23,142 | 5,642 |
| VIII - Profits (losses) brought forward | 20,022,194 | 12,664,733 | 7,357,461 |
| IX - Profit (loss) for the year | 29,182,051 | 7,357,462 | 21,824,589 |
| X - Negative reserve for treasury shares in portfolio | (738,000) | (738,000) | - |
| Total group shareholders' equity | 49,158,084 | 19,970,392 | 29,187,692 |
| Minority shareholders' equity | | | |
| Capital and minority interest | 60,571 | 30,651 | 29,920 |
| Minority profit (loss) | 10,736 | 29,920 | (19,184) |
| Total minority interest in shareholders' equity | 71,307 | 60,571 | 10,736 |
| Total consolidated shareholders' equity | 49,229,391 | 20,030,963 | 29,198,428 |

Shareholders' equity as of 31 December amounted to EUR 49,229,391, of which EUR 49,158,084 pertaining to the Group and EUR 71,307 pertaining to minority shareholders.

Changes to shareholders' equity

The table below shows the changes in shareholders' equity during the financial year 2023:

| | Capital | Legal reserve | Extraordinary reserve | Reserve from differences in conversion | Euro rounding reserve | Total other reserves | Profits (losses) brought forward | Profit (loss) for the year | Negative reserve for treasury shares in portfolio | Total group shareholders' equity | Capital and minority interest | Minority profit (loss) | Total minority interest in shareholders' equity | Total shareholders' equity |
|--|---------|---------------|-----------------------|--|-----------------------|----------------------|----------------------------------|----------------------------|---|----------------------------------|-------------------------------|------------------------|---|----------------------------|
| <i>Values in Euro units</i> | | | | | | | | | | | | | | |
| Value at the beginning of the year | 500,000 | 163,055 | 5,990 | 17,150 | 2 | 23,142 | 12,664,733 | 7,357,462 | (738,000) | 19,970,392 | 30,651 | 29,920 | 60,571 | 20,030,963 |
| Allocation of the result of the previous year | | | | | | | | | | | | | | |
| Other destinations | | | | | | | - 7,357,462 | (7,357,462) | | | | 29,920 | (29,920) | - |
| Other changes | | | | | | | | | | | | | | |
| Change in the conversion reserve | | | | 5,644 | | 5,644 | | | | 5,644 | | | | 5,644 |
| Rounding up/down | | | 1 | | (3) | (2) | (1) | | | (3) | | | | (3) |
| Result for the year | | | | | | - | 29,182,051 | 29,182,051 | | 29,182,051 | | 10,736 | 10,736 | 29,192,787 |
| Value at the end of the year | 500,000 | 163,055 | 5,991 | 22,794 | (1) | 28,784 | 20,022,194 | 29,182,051 | (738,000) | 49,158,084 | 60,571 | 10,736 | 71,307 | 49,229,391 |

As shown in the table above, the increase in shareholders' equity compared to the previous year is mainly due to the positive result for the year, amounting to EUR 29,192,787.

Reconciliation of shareholders' equity and profit/(loss) in the financial statements and consolidated financial statements

The table below shows the reconciliation between the shareholders' equity and the result of the annual financial statements and the consolidated financial statements:

| <i>Values in Euro units</i> | Shareholders' equity | Result |
|--|----------------------|-------------------|
| Shareholders' equity and result for the year as reported in the parent company's financial statements | 48,678,639 | 29,043,447 |
| Difference between book value and quota of shareholders' equity | 560,875 | 175,852 |
| Elimination of intra-group (gains) losses | 5,757 | (27,867) |
| Accounting for finance leases using the financial method | (15,880) | 1,355 |
| Shareholders' equity and result for the year as reported in the consolidated financial statements | 49,229,391 | 29,192,787 |

PROVISIONS FOR RISKS AND CHARGES

The table below shows the breakdown of the item Provisions for risks and charges as of 31 December 2023, compared with the situation as of 31 December 2022:

| <i>Values in Euro units</i> | 2023 | 2022 | Change |
|---|------------------|----------------|----------------|
| 1) for pensions and similar obligations | 181,801 | - | 181,801 |
| 2) for taxes, even deferred | 1,457,835 | 811,541 | 646,294 |
| Total provisions for risks and charges | 1,639,636 | 811,541 | 828,095 |

The item Provisions for risks and charges as of 31 December 2023 amounted to EUR 1,639,636 and referred to the provision for deferred taxes in the amount of EUR 1,457,835 and the provision for termination indemnities in favour of directors in the amount of EUR 181,801.

Changes to the Provision for risks and charges

The table below shows the changes in the provision for risks and charges during the year 2023:

| <i>Values in Euro units</i> | Provision for pensions and similar obligations | Provision for taxes, even deferred | Total Provision for risks and charges |
|---|---|---|--|
| Value at the beginning of the year | - | 811,541 | 811,541 |
| Changes in the year | | | |
| Allocation for the year | 27,200 | 646,017 | 673,217 |
| Use in the year | | - | - |
| Other changes | 154,601 | 277 | 154,878 |
| Total changes | 181,801 | 646,294 | 828,095 |
| Value at the end of the year | 181,801 | 1,457,835 | 1,639,636 |

As shown in the table above, the increase in the item is mainly due to the provision for directors' end-of-mandate indemnity in the amount of EUR 27,200 and the provision for deferred taxes for the year in the amount of EUR 646,017.

Other changes refer for EUR 154,601 to the reclassification of the provision for termination indemnity in favour of directors from the item severance indemnity to the item provision for pensions and similar obligations and for EUR 277 to conversion differences arising from the conversion into Euro of the financial statements of the company Next Geosolutions Ukcs Ltd, expressed in Pounds Sterling.

The table below details the changes in the provision for deferred taxes during the year 2023:

| <i>Values in Euro units</i> | 2022 | Changes in the year | 2023 |
|---|----------------|----------------------------|------------------|
| Interim orders | 766,308 | 368,452 | 1,134,760 |
| Deferred on undistributed profits | - | 47,095 | 47,095 |
| Foreign exchange gains | 45,233 | 230,747 | 275,980 |
| Total provision for deferred taxes | 811,541 | 646,294 | 1,457,835 |

EMPLOYEE SEVERANCE INDEMNITIES

The table below shows the provision for employee severance indemnities, compared with the situation as of 31 December 2022:

| <i>Values in Euro units</i> | 2023 | 2022 | Change |
|--------------------------------|-------------|-------------|---------------|
| Employee Severance Indemnities | 1,383,977 | 1,307,674 | 76,303 |

The employee severance indemnity recorded in the financial statements as of 31 December 2023 represents the Group's actual payable to employees in force at that date, determined in accordance with the provisions of Article 2120 of the Italian Civil Code and national and supplementary labour contracts in force at the date of the financial statements.

Changes to employee severance indemnities

The table below details the changes in employee severance indemnities during the year 2023:

| <i>Values in Euro units</i> | Employee Severance Indemnities |
|---|---------------------------------------|
| Value at the beginning of the year | 1,307,674 |
| Changes in the year | |
| Allocation for the year | 352,322 |
| Use in the year | (121,418) |
| Other changes | (154,601) |
| Total changes | 76,303 |
| Value at the end of the year | 1,383,977 |

The other changes, amounting to EUR 154,601, refer to the reclassification of the provision for termination indemnity in favour of directors from the item severance indemnity to the item provision for pensions and similar obligations.

PAYABLES

The table below shows the breakdown of Payables as of 31 December 2023, compared with the situation as of 31 December 2022:

| <i>Values in Euro units</i> | 2023 | 2022 | Change |
|---|--------------------|--------------------|-------------------|
| 3) payables to shareholders for loans | 529,000 | 529,000 | - |
| 4) payables to banks | 26,469,791 | 28,099,119 | (1,629,328) |
| 5) payables to other lenders | 676,649 | 1,006,171 | (329,522) |
| 6) advances | 116,601,712 | 51,413,963 | 65,187,749 |
| 7) payables to suppliers | 22,922,695 | 13,768,890 | 9,153,805 |
| 11) payables to parent companies | 6,113,444 | 3,897,541 | 2,215,903 |
| 11-bis) payables to undertakings controlled by the parent companies | 140,347 | 2 | 140,345 |
| 12) tax payables | 3,927,855 | 829,162 | 3,098,693 |
| 13) payables to pension funds and social security institutions | 221,734 | 172,414 | 49,320 |
| 14) other payables | 1,653,386 | 599,556 | 1,053,830 |
| Total payables | 179,256,613 | 100,315,818 | 78,940,795 |

Payables to shareholders for loans

Payables to shareholders for loans as of 31 December 2023 amount to EUR 529,000 and refer to financial payables due after one year to the parent company Marnavi SpA.

Payables to banks

Amounts due to banks as of 31 December 2023 amounted to EUR 26,469,791 (of which EUR 15,920,547 due beyond the next financial year) as opposed to EUR 28,099,119 as of 31 December 2022 (of which EUR 15,652,513 due beyond the next financial year).

The decrease in this item, amounting to EUR 1,629,328, was possible mainly due to the significant cash flows generated by operations during the year 2023, which allowed the Group, as shown in the cash flow statement to which we refer for further details, to reduce short-term debt.

During the year ended 31 December 2023, the G entered into two new medium- and long-term loan agreements for a total nominal amount of EUR 5,750,000.

The table below shows the changes in bank borrowings as of 31 December 2023 and the related reconciliation with the cash flows shown in the cash flow statement:

| <i>Values in Euro units</i> | 2022 | Cash flows from the cash flow statement | Other changes | 2023 |
|---|-------------------|---|---------------|-------------------|
| Payables to banks for current account overdrafts and short-term advances | 8,421,793 | (2,627,560) | 21,071 | 5,815,304 |
| Bank loans payable (including the portion due within one year) | 19,677,326 | 977,161 | - | 20,654,487 |
| Total payables to banks | 28,099,119 | (1,650,399) | 21,071 | 26,469,791 |

The item other changes refers to conversion differences arising from the conversion into Euros of the financial statements of Next Geosolutions Ukcs Ltd, expressed in Pounds Sterling.

It should be noted that there are financial covenants on two loans, to be calculated annually on the values of the consolidated financial statements of the parent company Marnavi SpA. The financial covenants refer to the Gross Operating Margin / Financial Charges ratio, the Net Financial Position / EBITDA ratio and the Net Financial Position / Shareholders' Equity ratio. These parameters, based on the data from the latest consolidated financial statements of the parent company Marnavi SpA, are met.

It should also be noted, with reference to the non-financial covenants, that NextGeo group has confirmed its sustainability policy, which in environmental matters requires the adoption - with respect to an economically sustainable process - of a so-called “Green Procurement” strategy, favouring a) local and sustainable purchasing, b) the choice of less impactful travel solutions, c) GO (or GoO, Guarantee of Origin) labelled energy procurement. With regard to sustainable procurement, it should be noted that the entire supply chain for coastal activities in the various countries where the Group operates is local and sustainable. In accordance with the Group’s policy for the road safety of its personnel and the DVR (Risk Assessment Document), the use of the train was favoured, while only journeys to foreign countries deemed strictly necessary for work purposes were covered by air carrier.

The supplier chosen by the parent company Next Geosolutions Europe SpA for electricity, A2A SpA, by virtue of the contract signed, supplies 100% renewable energy certified with a guarantee of origin pursuant to the current regulation of the Regulatory Authority for Energy Networks and Environment (ARERA).

It should also be noted that the parent company Next Geosolutions Europa SpA dedicated a quota of 2.25 hours of training for each employee in the company on environmental/social sustainability issues.

In this context, it also promoted sustainability campaigns aimed at saving natural resources, under the “Make the Right Choice” programme.

As of 31 December 2023, the non-financial covenants, as a result of the above, were fulfilled.

Payables to other lenders

Amounts due to other lenders as of 31 December 2023 amounted to EUR 676,649 (of which EUR 348,726 due beyond the next financial year) as opposed to EUR 1,006,171 as of 31 December 2022 (of which EUR 676,650 due beyond the next financial year).

The balance of the item as of 31 December 2023 relates entirely to payables for existing finance lease agreements, which are accounted for in the consolidated financial statements using the financial method as recommended by accounting standard OIC 17.

The decrease in this item, equal to EUR 329,522, refers to repayments of the principal portion of lease instalments due in the period under review.

The table below shows the changes in payables to other lenders as of 31 December 2023 and the related reconciliation with the cash flows presented in the cash flow statement:

| <i>Values in Euro units</i> | 2022 | Cash flows from the cash flow statement | Other changes | 2023 |
|--------------------------------|------------------|---|---------------|----------------|
| Payables to other lenders | 1,006,171 | (329,522) | - | 676,649 |
| Total payables to banks | 1,006,171 | (329,522) | - | 676,649 |

Advances

Advances as of 31 December 2023 amounted to EUR 116,601,712 against EUR 51,413,963 as of 31 December 2022. This item represents the value of advance payments received from customers for job orders in progress at the date of the financial statements. The increase in the year was mainly due to the general increase in the volume of business caused by the factors described in more detail in the Directors’ Report on Operations.

Payables to suppliers

Payables to suppliers as of 31 December 2023 amounted to EUR 22,922,695 compared to EUR 13,768,890 as of 31 December 2022.

The increase in payables to suppliers as of 31 December 2023, amounting to EUR 9,153,805, was mainly due to the growth of the Group’s business. The Days Outstanding Payables (DOP) decreased from 112 days as of 31 December 2022 to 97 days as of 31 December 2023. This reduction, also taking into account the increase in the cost of production in 2023 compared to the previous year, proves the commitment to meeting payment deadlines with suppliers and the reliability of the Group.

Payables to parent companies

Payables to parent companies as of 31 December 2023 amounted to EUR 6,113,444 as opposed to EUR 3,897,541 as of 31 December 2022 and referred entirely to trade payables to the parent company Marnavi SpA, mainly related to vessel charters.

The increase of EUR 2,215,903 in payables to parent companies as of 31 December 2023 is also attributable to the increase in the Group's business volume.

Payables to undertakings controlled by the parent companies

Payables to companies subject to the control of parent companies as of 31 December 2023 amounted to EUR 140,347 as opposed to EUR 2 as of 31 December 2022 and consisted of EUR 98,129 in payables to Navalcantieri Srl, EUR 42,216 in payables to Finimm Srl, and EUR 2 in payables to Marnavi Shipping Management Pvt.

Tax payables

Taxes payable as of 31 December 2023 amounted to EUR 3,927,855 as opposed to EUR 829,162 as of 31 December 2022. The increase in this item is substantially related to the increase in taxable income compared to the previous year.

The balance of the item as of 31 December 2023 mainly refers to direct tax payables in the amount of EUR 3,252,686, VAT payables in the amount of EUR 343,790 and withholding tax payables in the amount of EUR 323,952.

It should be pointed out here that in Italy, Article 4 of Law 30/98 envisages that companies carrying out the activities indicated in the second paragraph of that Article are granted a tax credit corresponding to the personal income tax due on wages paid to crew members on board vessels entered in the International Register, to be used for the purposes of paying withholding tax on such income.

Payables to pension funds and social security institutions

Payables to social security institutions as of 31 December 2023 amounted to EUR 221,734 compared to EUR 172,414 as of 31 December 2022. The increase in this item over the previous year is substantially related to the increase in personnel.

The balance of the item as of 31 December 2023 refers mainly to payables to INPS [Italian Social Security Institute] in the amount of EUR 196,727.

It should be pointed out here that in Italy, Article 6 of Law 30/98 states that companies carrying out the activities indicated in paragraph 1 of that Article, for personnel meeting the requirements of Article 119 of the navigation code and embarked on vessels entered in the International Register referred to in Article 1 of Law 30/98, as well as the aforementioned personnel, are exempt from paying the social security and welfare contributions due by law.

Other payables

Other payables as of 31 December 2023 amounted to EUR 1,653,386 compared to EUR 599,556 as of 31 December 2022. The increase in this item over the previous year is substantially related to the increase in personnel.

The balance of the item as of 31 December 2023 mainly refers to payables to directors and personnel in the amount of EUR 1,640,647, including deferred charges.

Breakdown of payables by geographical area

The table below shows the breakdown of payables by geographical area:

| <i>Values in Euro units</i> | Total | Italy | Europe | Other |
|---|--------------------|-------------------|-------------------|----------------|
| 3) payables to shareholders for loans | 529,000 | 529,000 | - | - |
| 4) payables to banks | 26,469,791 | 25,010,260 | 1,459,531 | - |
| 5) payables to other lenders | 676,649 | 676,649 | - | - |
| 6) advances | 116,601,712 | 47,681,526 | 68,920,186 | - |
| 7) payables to suppliers | 22,922,695 | 7,947,688 | 14,606,024 | 368,983 |
| 11) payables to parent companies | 6,113,444 | 6,113,444 | - | - |
| 11-bis) payables to undertakings controlled by the parent companies | 140,347 | 140,345 | - | 2 |
| 12) tax payables | 3,927,855 | 2,909,098 | 1,018,757 | - |
| 13) payables to pension funds and social security institutions | 221,734 | 208,250 | 13,484 | - |
| 14) other payables | 1,653,386 | 1,653,386 | - | - |
| Total payables | 179,256,613 | 92,869,646 | 86,017,982 | 368,985 |

Breakdown of payables by maturity

The table below shows the breakdown of payables by maturity:

| <i>Values in Euro units</i> | Book value | Due within one year | Due beyond one year | Due beyond 5 years |
|---|--------------------|----------------------------|----------------------------|---------------------------|
| 3) payables to shareholders for loans | 529,000 | - | 529,000 | - |
| 4) payables to banks | 26,469,791 | 10,549,244 | 15,394,231 | 526,316 |
| 5) payables to other lenders | 676,649 | 327,923 | 348,726 | - |
| 6) advances | 116,601,712 | 116,601,712 | - | - |
| 7) payables to suppliers | 22,922,695 | 22,922,695 | - | - |
| 11) payables to parent companies | 6,113,444 | 6,113,444 | - | - |
| 11-bis) payables to undertakings controlled by the parent companies | 140,347 | 140,347 | - | - |
| 12) tax payables | 3,927,855 | 3,927,855 | - | - |
| 13) payables to pension funds and social security institutions | 221,734 | 221,734 | - | - |
| 14) other payables | 1,653,386 | 1,653,386 | - | - |
| Total payables | 179,256,613 | 162,458,340 | 16,271,957 | 526,316 |

Payables secured by collateral on Group assets

The table below shows the breakdown between secured and unsecured debts:

| <i>Values in Euro units</i> | Book value | Secured by collateral | Not secured by collateral |
|--|--------------------|------------------------------|----------------------------------|
| 3) payables to shareholders for loans | 529,000 | - | 529,000 |
| 4) payables to banks | 26,469,791 | 3,157,895 | 23,311,896 |
| 5) payables to other lenders | 676,649 | - | 676,649 |
| 6) advances | 116,601,712 | - | 116,601,712 |
| 7) Payables to suppliers | 22,922,695 | - | 22,922,695 |
| 11) Payables to parent companies | 6,113,444 | - | 6,113,444 |
| 11 -bis) Payables to undertakings controlled by the parent companies | 140,347 | - | 140,347 |
| 12) Tax payables | 3,927,855 | - | 3,927,855 |
| 13) payables to pension funds and social security institutions | 221,734 | - | 221,734 |
| 14) Other payables | 1,653,386 | - | 1,653,386 |
| Total payables | 179,256,613 | 3,157,895 | 176,098,718 |

ACCRUED EXPENSES AND DEFERRED INCOME

The table below shows the balance of accrued expenses and deferred income as of 31 December 2023, compared with the situation as of 31 December 2022:

| <i>Values in Euro units</i> | 2023 | 2022 | Change |
|--------------------------------------|-------------|-------------|---------------|
| Accrued expenses and deferred income | 1,881,232 | 1,663,269 | 217,963 |

Accrued liabilities and deferred income as of 31 December 2023 amounted to EUR 1,881,232 and refer mainly to the deferral of grants for plant in the amount of EUR 1,788,779 and to accrued interest expenses in the amount of EUR 92,453.

The table below shows the breakdown of accrued expenses and deferred income by maturity:

| <i>Values in Euro units</i> | Book value | Due within one year | Due beyond one year | Due beyond 5 years |
|--------------------------------------|-------------------|----------------------------|----------------------------|---------------------------|
| Accrued expenses and deferred income | 1,881,232 | 668,825 | 1,212,407 | - |

INCOME STATEMENT

VALUE OF PRODUCTION

The table below shows the breakdown of Value of Production as of 31 December 2023, compared with the situation as of 31 December 2022:

| <i>Values in Euro units</i> | 2023 | 2022 | Change |
|---|--------------------|-------------------|-------------------|
| 1) revenues from sales and services | 79,945,253 | 52,616,554 | 27,328,699 |
| 3) changes in contract work in progress | 64,039,303 | 12,739,901 | 51,299,402 |
| 5) other revenues and income | | | |
| operating grants | 2,995,366 | 1,086,489 | 1,908,877 |
| other | 1,615,524 | 781,754 | 833,770 |
| Total other revenues and income | 4,610,890 | 1,868,243 | 2,742,647 |
| Total value of production | 148,595,446 | 67,224,698 | 81,370,748 |

The value of production in the financial year 2023 amounted to EUR 148,595,446, an increase of EUR 81,370,748 (+121%) compared to the previous year. The dynamics behind the significant increase in the value of production are fully explained in the Report on Operations, to which we refer for further details.

Revenues from sales and services

Revenues from sales and services as of 31 December 2023 amounted to EUR 79,945,253 against EUR 52,616,554 (+52%) as of 31 December 2022. The increase in this item is substantially related to the increase in both the number of job orders managed and completed during the year and the increase in the value of individual contracts, determined by the management of more significant job orders.

Breakdown of revenues from sales and services by business category

The table below shows the breakdown of revenues from sales and services by category of activity:

| <i>Values in Euro units</i> | Total | Windfarms | Interconnectors | Other |
|----------------------------------|--------------|------------------|------------------------|--------------|
| Revenues from sales and services | 79,945,253 | 40,109,252 | 31,027,803 | 8,808,198 |
| % of total | 100% | 50% | 39% | 11% |

Breakdown of revenues from sales and services by geographical area

The table below shows the breakdown of revenues from sales and services by geographical area:

| <i>Values in Euro units</i> | Total | Italy | Europe | Other |
|----------------------------------|--------------|--------------|---------------|--------------|
| Revenues from sales and services | 79,945,253 | 36,475,102 | 43,470,151 | - |
| % of total | 100% | 46% | 54% | - |

Changes in contract work in progress

The change in contract work in progress as of 31 December 2023 amounted to EUR 64,039,303 compared to EUR 12,739,901 (+403%) as of 31 December 2022. The increase, as in the case of revenues from sales and services, is attributable both to the increase in the number of orders handled and, above all, to the greater significance of individual orders, which require more time for completion, given the scope of the activities to be performed.

Other revenues and income

Operating grants

Operating subsidies as of 31 December 2023 amounted to EUR 2,995,366 compared to EUR 1,086,489 (+176%) as of 31 December 2022. The increase in operating grants is mainly due to the increased commitment in the financial year 2023 in research and development activities and in the implementation of activities that allow access

to these grants. This increase, of course, is also favoured by the regulatory context in which the Group operates, which is characterised by a strong propensity to encourage research and development activities, particularly in the areas of green economy, sustainability and technological innovation.

The operating grants recorded in the financial year 2023 refer in particular:

- To grants for the project NSS2023 - Next Sistema Smart in the marine environment, pursuant to Ministerial Decree of 2 August 2019 and Directorial Decree of 2 October 2019. Against this project, revenues for operating grants in the amount of EUR 609,161 (pursuant to the aforementioned provisions) and additional revenues for operating grants (in the form of a tax credit pursuant to Article 1 of Italian Law no. 160 of 27 December 2019, as amended and supplemented) relating to research and development activities in the amount of EUR 148,118 were recorded in the income statement.
- To grants for the NGR2025 - Next Green Revolution project, pursuant to Ministerial Decree of 31 December 2021 and Directorial Decree of 18 March 2022. In connection with this project, revenues for operating grants in the amount of EUR 1,612,844 (pursuant to the aforementioned provisions) were recognised in the income statement for the realisation of the first SAL and additional revenues for operating grants (in the form of a tax credit pursuant to Article 1 of Italian Law no. 160 of 27 December 2019, as amended and supplemented) related to research and development activities in the amount of EUR 64,332.
- To operating grants pursuant to Article 4 of Law 30/98 in the amount of EUR 275,951.

Other

Other revenues within the item "Other revenues and income" as of 31 December 2023 amounted to EUR 1,615,524 compared to EUR 781,754 as of 31 December 2022. As of 31 December 2023, this item mainly refers to:

- grants (in the form of tax credits) for 4.0 investments, pursuant to Article 1, paragraphs 1054 to 1058 of Italian Law 178/2020, for a total value of EUR 399,046;
- to grants for investments in South Italy, pursuant to Article 1, paragraphs 98 to 108 of Italian Law 2018/2015, as amended, in the amount of EUR 214,616;
- recharges of costs to third parties in the amount of EUR 346,838;
- insurance indemnities for the year in the amount of EUR 250,000.

Breakdown of production value by category of activity

The table below shows the breakdown of production value by category of activity:

| <i>Values in Euro units</i> | Total | Windfarms | Interconnectors | Other |
|-----------------------------|--------------|------------------|------------------------|--------------|
| Value of production | 148,595,446 | 51,863,608 | 89,133,236 | 7,598,602 |
| % of total | 100% | 35% | 60% | 5% |

Breakdown of value of production by geographical area

The table below shows the breakdown of production value by category of activity:

| <i>Values in Euro units</i> | Total | Italy | Europe | Other |
|-----------------------------|--------------|--------------|---------------|--------------|
| Value of production | 148,595,446 | 66,472,392 | 82,123,054 | - |
| % of total | 100% | 45% | 55% | - |

PRODUCTION COSTS

The table below shows the breakdown of Production costs as of 31 December 2023, compared with the situation as of 31 December 2022:

| <i>Values in Euro units</i> | 2023 | 2022 | Change |
|---|-------------|-------------|---------------|
| 6) for raw, ancillary materials and consumables | 9,628,963 | 6,817,229 | 2,811,734 |

| | | | |
|--|--------------------|-------------------|-------------------|
| 7) for services | 46,298,436 | 29,963,261 | 16,335,175 |
| 8) for leased assets | 39,813,161 | 11,844,777 | 27,968,384 |
| 9) for personnel | | | |
| a) wages and salaries | 10,101,937 | 7,266,491 | 2,835,446 |
| b) social security charges | 1,163,217 | 988,011 | 175,206 |
| c) severance indemnity | 352,322 | 366,059 | (13,737) |
| d) pensions and similar benefits | 27,200 | - | 27,200 |
| e) other costs | 1,172 | - | 1,172 |
| Total costs for personnel | 11,645,848 | 8,620,561 | 3,025,287 |
| 10) amortisation, depreciation and write-downs | | | |
| a) amortisation of intangible fixed assets | 1,063,969 | 745,043 | 318,926 |
| b) depreciation of tangible fixed assets | 2,993,542 | 1,516,217 | 1,477,325 |
| d) write-downs of receivables included in current assets and cash and cash equivalents | 1,092,143 | - | 1,092,143 |
| Total amortisation, depreciation and write-downs | 5,149,654 | 2,261,260 | 2,888,394 |
| 11) changes in raw, ancillary materials, consumables and goods | 546,952 | (922,197) | 1,469,149 |
| 14) various operating charges | 167,961 | 262,764 | (94,803) |
| Total production costs | 113,250,975 | 58,847,655 | 54,403,320 |

Cost of production in the financial year 2023 amounted to EUR 113,250,975, an increase of EUR 54,403,320 (+92%) compared to the previous year. The dynamics that led to an increase in the cost of production that was less than proportional to the increase in the value of production are fully explained in the Report on Operations, to which we refer you for further details.

Costs for raw, ancillary, consumable materials and goods

The cost of raw, ancillary, consumable materials and goods as of 31 December 2023 amounted to EUR 9,628,963 compared to EUR 6,817,229 (+41%) as of 31 December 2022.

The table below shows the breakdown of the item as of 31 December 2023 compared to the situation as of 31 December 2022:

| <i>Values in Euro units</i> | 2023 | 2022 |
|----------------------------------|------------------|------------------|
| Bunkers and lubricants | 8,295,661 | 6,104,582 |
| Consumable material | 1,159,179 | 626,527 |
| Other | 174,123 | 86,120 |
| Total costs for materials | 9,628,963 | 6,817,229 |

The increase in this item is substantially related to the increase in the volume of business, which led, in particular, to an increase in costs related to bunkers and lubricants used by ships.

Costs for services

Costs for services as of 31 December 2023 amounted to EUR 46,298,436 against EUR 29,963,261 (+55%) as of 31 December 2022.

The table below shows the breakdown of the item as of 31 December 2023 compared to the situation as of 31 December 2022:

| <i>Values in Euro units</i> | 2023 | 2022 |
|--|-------------|-------------|
| Costs for specialised non-employee personnel | 16,464,306 | 8,031,677 |
| Subcontractor costs | 11,159,874 | 9,737,484 |
| Consulting | 5,147,900 | 4,033,693 |
| Ship management costs | 5,262,273 | 2,709,938 |
| Costs for personnel-related services | 2,594,957 | 1,412,914 |

| | | |
|--|-------------------|-------------------|
| Directors', Statutory Auditors' and Auditors' fees | 1,192,828 | 424,270 |
| Transport and logistics | 937,255 | 644,879 |
| Insurance | 735,411 | 760,371 |
| Maintenance | 510,589 | 455,618 |
| Commissions | 313,964 | 296,534 |
| Expenses for utilities (electricity, gas, telephone, etc.) | 143,044 | 132,330 |
| Other | 1,836,035 | 1,323,553 |
| Total costs for services | 46,298,436 | 29,963,261 |

The above table shows a significant increase in costs for variable services (non-employee personnel, subcontractors, ship management costs, etc.), related to the increase in production volume, while other costs for services are substantially in line, showing no significant fluctuations from the previous year.

Costs for leased goods

Lease and rental costs as of 31 December 2023 amounted to EUR 39,813,161 against EUR 11,844,777 (+236%) as of 31 December 2022.

The table below shows the breakdown of the item as of 31 December 2023 compared to the situation as of 31 December 2022:

| <i>Values in Euro units</i> | 2023 | 2022 |
|---|-------------------|-------------------|
| Sea freight | 27,939,080 | 7,212,722 |
| Equipment hire | 11,149,792 | 4,194,663 |
| Software licences | 367,900 | 89,468 |
| Office and warehouse rents | 245,178 | 256,963 |
| Rental of office machines and other goods | 111,211 | 90,961 |
| Total costs for leased goods | 39,813,161 | 11,844,777 |

The increase in this item compared to the previous year, as shown in the table above, is mainly due to the increase in costs for chartering third-party vessels and equipment hire related to the increase in the volume of business for the year.

Costs for personnel

Personnel costs as of 31 December 2023 amounted to EUR 11,645,848 against EUR 8,620,561 (+35%) as of 31 December 2022.

The table below shows the breakdown of the item as of 31 December 2023 compared to the situation as of 31 December 2022:

| <i>Values in Euro units</i> | 2023 | 2022 |
|----------------------------------|-------------------|------------------|
| a) wages and salaries | 10,101,937 | 7,266,491 |
| b) social security charges | 1,163,217 | 988,011 |
| c) severance indemnity | 352,322 | 366,059 |
| d) pensions and similar benefits | 27,200 | - |
| e) other costs | 1,172 | - |
| Total costs for personnel | 11,645,848 | 8,620,561 |

The increase in this item compared to the previous year derives from the increase in the number of employees during the year, from about 115 in 2022 to about 137 in 2023. The increase in personnel costs, as indicated in the Report on Operations, also responds to the need to internalise certain skills and reduce dependence on the external market.

Amortisation, depreciation and write-downs

Depreciation, amortisation and write-downs as of 31 December 2023 amounted to EUR 5,149,654 against EUR 2,261,260 (+128%) as of 31 December 2022.

The table below shows the breakdown of the item as of 31 December 2023 compared to the situation as of 31 December 2022:

| <i>Values in Euro units</i> | 2023 | 2022 |
|--|------------------|------------------|
| a) amortisation of intangible fixed assets | 1,063,969 | 745,043 |
| b) depreciation of tangible fixed assets | 2,993,542 | 1,516,217 |
| d) write-downs of receivables included in current assets and cash and cash equivalents | 1,092,143 | - |
| Total amortisation, depreciation and write-downs | 5,149,654 | 2,261,260 |

The increase in the item compared to the previous year was mainly due to the significant investments made during the year, the start of depreciation for certain assets acquired during the previous year, and the full write-down of receivables due from the company controlled by the parent company Next Geosolutions Ltd.

For further details on depreciation and amortisation, see the Intangible Assets and Tangible Assets sections of the Notes to the Financial Statements.

Changes in inventories of raw, ancillary materials, consumables and goods

The item Change in inventories of raw, ancillary materials, consumables and goods as of 31 December 2023 amounted to EUR 546,952 as opposed to negative EUR 922,197 as of 31 December 2022 and refers to inventories of bunkers and lubricants on board ships. For further details on the changes in this item compared to the previous year, please refer to the section on Inventories.

Sundry operating charges

Sundry operating expenses as of 31 December 2023 amounted to EUR 167,961 compared to EUR 262,764 as of 31 December 2022. This item includes minor costs relating to operating activities, which are not classified in the previous items of production costs.

FINANCIAL INCOME AND CHARGES

The table below provides a breakdown of financial income and charges as of 31 December 2023, compared to the situation as of 31 December 2022:

| <i>Values in Euro units</i> | 2023 | 2022 | Change |
|---|--------------------|------------------|------------------|
| 16) other financial income | | | |
| d) income other than above | | | |
| other | 6,607 | 1,570 | 5,037 |
| Total income other than above | 6,607 | 1,570 | 5,037 |
| Total other financial income | 6,607 | 1,570 | 5,037 |
| 17) interest and other financial charges | | | |
| other | 1,718,018 | 643,058 | 1,074,960 |
| Total interest and other financial charges | 1,718,018 | 643,058 | 1,074,960 |
| 17-bis) exchange gains and losses | (145,426) | (298,717) | 153,291 |
| Total financial income and charges (15 + 16 - 17 + - 17-bis) | (1,856,837) | (940,205) | (916,632) |

Financial management showed a net negative balance of EUR 1,856,837 as of 31 December 2023, as opposed to a net negative balance of EUR 940,205 as of 31 December 2022. The balance of financial operations was significantly affected by the increase in financial expenses, which, taking into account the reduction in financial debt, is mainly attributable to the increase in interest rates related to the inflation containment measures adopted by the central banks.

Other financial income

The item Other Financial Income as of 31 December 2023 amounted to EUR 6,607 as opposed to EUR 1,570 as of 31 December 2022 and mainly refers to interest income accrued on bank accounts during the year.

Interest and other financial charges

The item interest and other financial expenses as of 31 December 2023 amounted to EUR 1,718,018, more than double the previous year's figure. As mentioned above, taking into account the reduction in financial debt, the increase in interest and financial expenses is mainly attributable to interest rate increases to contain inflationary pressures.

Breakdown of interest and other financial charges by type of payables

The table below shows the breakdown of interest and other financial charges by type of payables:

| <i>Values in Euro units</i> | Total | Payables to banks | Finance leases | Other |
|--------------------------------------|--------------|--------------------------|-----------------------|--------------|
| Interest and other financial charges | 1,718,018 | 1,575,641 | 19,449 | 122,928 |

Exchange gains and losses

Foreign exchange gains and losses as of 31 December 2023 showed a net balance (foreign exchange losses) of EUR 145,426 compared to a net balance (foreign exchange losses) of EUR 298,717 as of 31 December 2022. As indicated in the Financial Risks section of the Report on Operations, to which reference should be made for further details, it should be noted that the Group does not hedge against the risk of exchange rate fluctuations, as it considers this risk, also based on historical data, to be insignificant.

The table below shows the breakdown of foreign exchange gains and losses as of 31 December 2023 between realised foreign exchange gains and losses and valuation gains and losses, compared to the situation as of 31 December 2022:

| <i>Values in Euro units</i> | 2023 | 2022 |
|--|------------------|------------------|
| Realised foreign exchange gains and losses | (166,589) | (544,608) |
| Foreign exchange valuation gains and losses | 21,133 | 245,891 |
| Total foreign exchange gains and losses | (145,456) | (298,717) |

There were no significant changes in currency exchange rates after the end of the financial year.

TAXES

The table below shows the composition of the item Income Taxes for the year, current, deferred and prepaid as of 31 December 2023, compared with the situation as of 31 December 2022:

| <i>Values in Euro units</i> | 2023 | 2022 | Change |
|---|------------------|---------------|------------------|
| 20) Current, deferred and prepaid income taxes | | | |
| current taxes | 3,671,707 | 122,327 | 3,549,380 |
| taxes for the previous years | 517 | 636 | (119) |
| deferred and prepaid taxes | 622,623 | (73,507) | 696,130 |
| Total current, deferred and prepaid income taxes | 4,294,847 | 49,456 | 4,245,391 |

This item includes current, deferred and prepaid income taxes for the year, determined on the basis of the regulations applicable in the various jurisdictions in which the Group operates. The increase in this item compared to the previous year is attributable to the higher pre-tax profit realised during the financial year 2023 compared to the previous year. The tax rate (calculated as the ratio of total tax to profit before tax) as of 31 December 2023 stands at 13%.

As indicated above, the parent company Next Geosolutions Europe SpA, for the determination of taxable income, benefits from both the optional flat-rate taxation scheme called "tonnage tax" envisaged by Articles 155 to 161 of the Italian Consolidated Income Tax Act (TUIR) and the relief provided for in Article 4(1) of Italian Decree-Law no. 457/1997 (as amended by Article 13(1) of Italian Law 488/1999) called the "international register". The company Seashiptanker Srl, for the determination of its taxable income, benefits from the facilitation provided by

Article 4, paragraph 1, of Italian Law Decree no. 457/1997 (as amended by Article 13, paragraph 1, of Italian Law no. 488/199) called “international register”.

ADDITIONAL INFORMATION

Employment data

The table below shows the average number of employees of the Group during the financial year 2023 broken down by category, compared with the same figure for the previous year:

| | 2023 | 2022 |
|--------------------------------|------------|------------|
| Executives and middle managers | 12 | 10 |
| Office employees | 93 | 85 |
| Maritime | 32 | 20 |
| Total | 137 | 115 |

The increase in the number of employees compared to the previous year is attributable both to the increase in the volume of business and, above all, to the decision to internalise certain skills deemed essential for the realisation of future development plans, while reducing dependence on the external market.

Compensation, advances, and credits granted to directors and statutory auditors and commitments undertaken on their behalf

The table below shows the remuneration of directors and auditors of the parent company Next Geosolutions Europe SpA as of 31 December 2023:

| <i>Values in Euro units</i> | Directors | Statutory Auditors |
|-----------------------------|------------------|--------------------|
| Remuneration | 1,041,777 | 24,440 |
| End-of-mandate indemnity | 27,200 | - |
| Total | 1,068,977 | 24,440 |

It should be noted that, as of 31 December 2023, there were no advances or loans granted to directors and statutory auditors or commitments undertaken on their behalf.

Auditing firm fees

The table below details the remuneration for the statutory audit activities as of 31 December 2023:

| <i>Values in Euro units</i> | | | |
|--|-------------------------------|-------------------|---------------|
| Type of services | Service provider | Service recipient | 2023 |
| Statutory audit of annual accounts | Auditor of the Parent Company | Parent company | 25,000 |
| Parent company auditor subtotal | | | 25,000 |
| Statutory audit of annual accounts | Other auditors | Subsidiaries | 23,109 |
| Subtotal other auditors | | | 23,109 |
| Total | | | 48,109 |

These consolidated financial statements and the parent company financial statements are audited by PricewaterhouseCoopers SpA, which was appointed by the Ordinary Shareholders’ Meeting on 28 April 2023 and will remain in office until the approval of the financial statements for the year ending 31 December 2025.

Categories of shares issued by Group companies

The share capital of the parent company Next Geosolutions Europe SpA consists of 500,000 shares with a nominal value of EUR 1.00 each. No shares belonging to other categories were issued during the year, nor were any outstanding as of 31 December 2023.

No shares or quotas of subsidiaries other than ordinary shares or quotas were issued during the financial year nor were any outstanding as of 31 December 2023.

Securities issued by Group companies

The parent company and subsidiaries did not issue any debt securities during the year, nor were any debt securities of the parent company and subsidiaries outstanding as of 31 December 2023.

Financial instruments issued by Group companies

The parent company and subsidiaries did not issue any financial instruments during the year, nor were any financial instruments of the parent company and subsidiaries outstanding as of 31 December 2023.

Commitments, guarantees, and potential liabilities not resulting from the balance sheet

Below are the guarantees given by the group companies that are not shown in the balance sheet:

Values in Euro units

| Type | Description | Amount |
|---------------------|---|-------------------|
| Guarantees in rem | Mortgages on Group assets related to financing transactions | 3,421,053 |
| Personal guarantees | Sureties related to transactions of a commercial nature | 14,258,064 |
| Total | | 17,679,117 |

Assets or financing earmarked for a specific business deal

As of 31 December 2023, the Group had no assets or financing earmarked for a specific business deal.

Transactions with related parties

Transactions with related parties are concluded at arm's length. For details on transactions with subsidiaries, associates, parent companies and companies controlled by the parent companies, please refer to the Report on Operations.

Information on agreements not shown in the Balance Sheet

As of 31 December 2023, the Group had no agreements not shown in the balance sheet.

Significant events after the end of the year

The following significant events that characterised the Group's operations after the end of the financial year are noted:

- In February 2024, a contract was finalised for the purchase of a Heavy Duty (HD) work-class ROV and related ancillary equipment (including TMS, LARS and umbilical). This system is in addition to the Group's current equipment and will enable the development of the higher volumes of business planned for the coming years.
- In February 2024, as part of the business development activities, the proposal for an Industrial Development Contract was submitted pursuant to Art. 9 of the Decree of the Italian Minister of Economic Development of 9 December 2014, as amended and supplemented. The project, called "Next Global Evolution", is in addition to the ongoing projects already fully mentioned in the Directors' Report on Operations and in the previous sections of the Notes to the Financial Statements.
- In March 2024, the Great Sea Interconnector project promoted by Independent Power Transmission Operator (IPTO) is scheduled to be presented at a conference. This project will see the Group's participation as a key partner in the survey activities for the installation of the HVDC cable by Nexans.
- The Group is planning to support the massive offshore wind development currently underway in the Baltic Sea by opening a new office in Gdansk, Poland, and establishing important relationships with local partners.

For further details, please refer to the section "Business Outlook" in the Directors' Report on Operations.

Undertakings that prepare the financial statements of the largest/smallest group of undertakings of which it is part as a subsidiary

The table below shows the figures of the company preparing the consolidated financial statements of the largest group of companies to which NextGeo group belongs as a subsidiary:

| Data | Larger ensemble |
|--------------|-----------------|
| Company name | Marnavi SpA |

| | |
|--|-----------------------------------|
| City (if in Italy) or foreign country | Naples (Italy) |
| Tax code (for Italian companies) | 01619820630 |
| Place of filing of consolidated financial statements | with the Naples Business Register |

Derivative financial instruments

The Group did not enter into any derivative transactions during the year ended 31 December 2023, nor were any contracts for derivative financial instruments outstanding as of 31 December 2023.

Summary statement of the financial statements of the company exercising management and coordination activities

The key figures of the parent company Marnavi SpA shown in the summary table required by Article 2497-bis of the Italian Civil Code were extracted from its financial statements for the year ended 31 December 2022. For an adequate and complete understanding of Marnavi SpA's balance sheet and financial position as of 31 December 2022, as well as the economic result achieved by the company in the financial year ended on that date, please refer to the financial statements, which, accompanied by the independent auditors' report, are available in the form and manner required by law.

The table below shows the summary statement of the financial statements of the company exercising management and coordination activities:

| <i>Values in Euro units</i> | 2022 | 2021 |
|---|--------------------|--------------------|
| B) Fixed assets | 233,934,563 | 238,586,182 |
| C) Current assets | 61,053,707 | 46,242,293 |
| D) Accrued income and deferred expenses | 3,083,269 | 1,537,425 |
| Total assets | 298,071,539 | 286,365,900 |
| Share Capital | 30,000,000 | 30,000,000 |
| Reserves | 123,469,203 | 117,131,182 |
| Profit (loss) for the year | 17,491,142 | 6,463,421 |
| Total shareholders' equity | 170,960,345 | 153,594,603 |
| B) Provisions for risks and charges | 3,175,068 | 3,429,037 |
| C) Employee Severance Indemnities | 1,193,313 | 942,519 |
| D) Payables | 118,641,727 | 124,070,148 |
| E) Accrued expenses and deferred income | 4,101,086 | 4,329,593 |
| Total liabilities | 298,071,539 | 286,365,900 |

The table below shows the summary statement of the income statement of the company exercising management and coordination activities:

| <i>Values in Euro units</i> | 2022 | 2021 |
|--|-------------------|------------------|
| A) Value of production | 184,062,057 | 124,587,144 |
| B) Production costs | 163,352,006 | 120,679,708 |
| Difference between value of production and production costs (A - B) | 20,710,051 | 3,907,436 |
| C) Financial income and charges | (4,457,867) | (1,469,814) |
| D) Adjustments to the value of financial assets | 3,298,752 | 4,233,773 |
| Result before taxes (A - B + - C + - D) | 19,532,936 | 6,671,395 |
| Income taxes for the year | 2,041,794 | 207,974 |
| Profit (loss) for the year | 17,491,142 | 6,463,421 |

Information pursuant to art. 1, paragraph 125, of (It.) Law of 4 August 2017, no. 124

During the financial year, the Group received subsidies, contributions, paid assignments and otherwise economic benefits pursuant to Italian Law 124/17, Article 1, Section 25.

Such aid is subject to mandatory publication in the National State Aid Register, to which please refer for further details.

The section "Research and Development Activities" in the Directors' Report on Operations and the section "Other Revenues and Income" in the Notes to the Financial Statements provide information on grants accrued during the year 2023.

Declaration of conformity

These consolidated financial statements, consisting of the Balance Sheet, Income Statement, Cash Flow Statement, Notes to the Financial Statements and accompanied by the Directors' Report on Operations, give a true and fair view of the Group's financial position and results of operations for the year and correspond to the accounting records.

Naples, 28 February 2024

Giorgio Filippi

Chairman of the Board of Directors

Giovanni Ranieri

Chief Executive Officer

Giuseppe Maffia

Chief Executive Officer



**INDEPENDENT AUDITOR'S REPORT IN ACCORDANCE
WITH ARTICLE 14 OF LEGISLATIVE DECREE NO. 39 OF 27
JANUARY 2010**

NEXT GEOSOLUTIONS EUROPE SPA

**CONSOLIDATED FINANCIAL STATEMENTS AS OF
31 DECEMBER 2023**



Independent auditor's report

in accordance with article 14 of Legislative Decree No. 39 of 27 January 2010

To the shareholders of Next Geosolutions Europe SpA

Report on the Audit of the Consolidated Financial Statements

Opinion

We have audited the consolidated financial statements of Next Geosolutions Europe Group (the "Group"), which comprise the balance sheet as of 31 December 2023, the income statement and statement of cash flows for the year then ended and related notes.

In our opinion, the consolidated financial statements give a true and fair view of the financial position of the Group as of 31 December 2023, and of the result of its operations and cash flows for the year then ended in accordance with the Italian laws governing the criteria for their preparation.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISA Italia). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of this report. We are independent of Next Geosolutions Europe SpA pursuant to the regulations and standards on ethics and independence applicable to audits of financial statements under Italian law. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of the Directors and the Board of Statutory Auditors for the Consolidated Financial Statements

The directors are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with the Italian laws governing the criteria for their preparation and, in the terms prescribed by law, for such internal control as they determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

The directors are responsible for assessing the Group's ability to continue as a going concern and, in preparing the consolidated financial statements, for the appropriate application of the going concern basis of accounting, and for disclosing matters related to going concern. In preparing the consolidated financial statements, the directors use the going concern basis of accounting unless they either intend

PricewaterhouseCoopers SpA

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to liquidate Next Geosolutions Europe SpA or to cease operations, or have no realistic alternative but to do so.

The board of statutory auditors is responsible for overseeing, in the terms prescribed by law, the Group's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with International Standards on Auditing (ISA Italia) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the consolidated financial statements.

As part of our audit conducted in accordance with International Standards on Auditing (ISA Italia), we exercised professional judgement and maintained professional scepticism throughout the audit. Furthermore:

- We identified and assessed the risks of material misstatement of the consolidated financial statements, whether due to fraud or error; we designed and performed audit procedures responsive to those risks; we obtained audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- We obtained an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control;
- We evaluated the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors;
- We concluded on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern;
- We evaluated the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- We obtained sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the



group audit. We remain solely responsible for our audit opinion on the consolidated financial statements.

We communicated with those charged with governance, identified at an appropriate level as required by ISA Italia regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identified during our audit.

Report on Compliance with other Laws and Regulations

Opinion in accordance with Article 14, paragraph 2, letter e), of Legislative Decree No. 39/10

The directors of Next Geosolutions Europe SpA are responsible for preparing a report on operations of the Next Geosolutions Europe Group as of 31 December 2023, including its consistency with the relevant consolidated financial statements and its compliance with the law.

We have performed the procedures required under auditing standard (SA Italia) No. 720B in order to express an opinion on the consistency of the report on operations with the consolidated financial statements of the Next Geosolutions Europe Group as of 31 December 2023 and on its compliance with the law, as well as to issue a statement on material misstatements, if any.

In our opinion, the report on operations is consistent with the consolidated financial statements of Next Geosolutions Europe Group as of 31 December 2023 and is prepared in compliance with the law.

With reference to the statement referred to in article 14, paragraph 2, letter e), of Legislative Decree No. 39/10, issued on the basis of our knowledge and understanding of the Company and its environment obtained in the course of the audit, we have nothing to report.

Naples, 14 March 2024

PricewaterhouseCoopers SpA

Signed by

Pier Luigi Vitelli
(Partner)

This report has been translated into English from the Italian original solely for the convenience of international readers